

### The Corporation of the City of Stratford Finance and Labour Relations Sub-committee Open Session AGENDA

| Date:                     | Tuesday, September 19, 2017   |
|---------------------------|---|
| Time:                     | 4:30 P.M.   |
| Location:                 | Council Chamber, City Hall  |
| Sub-committee<br>Present: | Councillor Clifford - Chair Presiding, Councillor Mark - Vice Chair, Councillor Beatty, Councillor McManus, Councillor Vassilakos   |
| Staff Present:            | Andre Morin - Director of Corporate Services, Joan Thomson - City Clerk,<br>Janice Beirness - Manager of Financial Services, Marilyn Pickering -<br>Supervisor of Tax Revenue, Victoria Trotter - Council Clerk Secretary |

#### 1. Call to Order

The Chair to call the meeting to Order.

#### 2. Disclosure of Pecuniary Interest and the General Nature Thereof

The *Municipal Conflict of Interest Act* requires any member of Council declaring a pecuniary interest and the general nature thereof, where the interest of a member of Council has not been disclosed by reason of the member's absence from the meeting, to disclose the interest at the first open meeting attended by the member of Council and otherwise comply with the *Act*.

#### Name, Item and General Nature of Pecuniary Interest

#### 3. Delegations

#### 3.1 Stratford Tourism Alliance – Update#2 - 2017 (FIN17-038)

Lori DeGraw, Executive Director and Conroy Schelhaas, STA Board Chair will be at the meeting to present the report.

#### 4. Report of the Supervisor of Tax Revenue

#### 4.1 Tax Adjustments – September 19, 2017 and City of Stratford (FIN17-037)

Motion by \_\_\_\_\_

Staff Recommendation: THAT the Report of the Supervisor of Tax Revenue dated September 19, 2017 regarding the approval of a tax adjustment under Section 357 for 2017 be approved;

AND THAT the Minutes of Settlement under Section 36 for 2015, Minutes of Settlement under Section 39.1 for 2017, Minutes of Settlement under Section 40 for 2013-2016 and the tax adjustments on City owned and leased properties for 2017 be received for information.

- 5. Report of the Manager of Financial Services
  - 5.1 Draft 2016 Consolidated Financial Statements (FIN17-039)

Cameron Johnston of Millard, Rouse & Rosebrugh LLP to present.

Motion by \_\_\_\_\_

Staff Recommendation: THAT the draft 2016 Consolidated Financial Statements be approved;

AND THAT the draft 2016 Audit Report be received for information.

#### 6. Monthly Project Update

The Director of Corporate Services to provide a verbal update on the status of Corporate Services projects.

#### 7. Advisory Committee/Outside Board Minutes

The following Advisory Committee/Outside Board Minutes are provided for the information of Sub-committee:

Stratfords of the World Ad-Hoc Committee Minutes of February 23, 2017

#### 8. Next Sub-committee Meeting

The next Finance and Labour Relations Sub-committee meeting is October 17, 2017 at 4:30 p.m. in the Council Chamber, City Hall.

#### 9. Adjournment

Meeting Start Time: Meeting End Time:

Motion by \_\_\_\_\_

That the Finance and Labour Relations Sub-committee meeting adjourn.



Corporate Services Department

# **MANAGEMENT REPORT**

| Date:        | September 19, 2017                                     |
|--------------|--|
| То:          | Finance and Labour Relations Sub-committee             |
| From:        | André Morin, Director of Corporate Services            |
| Report#:     | FIN17-038  |
| Attachments: | Stratford Tourism Alliance Report – September 19, 2017 |

Title: Stratford Tourism Alliance – Update#2 - 2017

**Objective:** To receive an update on the Stratford Tourism Alliance's activities and financial position so far in 2017.

**Background:** Stratford Tourism Alliance (STA) has been giving regular updates to Council through the Finance & Labour Relations Sub-Committee for the past few years.

**Analysis:** Representatives from STA have been invited to attend as a delegation to present the attached report.

Financial Impact: None noted.

**Staff Recommendation: THAT the Stratford Tourism Alliance report dated September 19, 2017 be received for information.** 

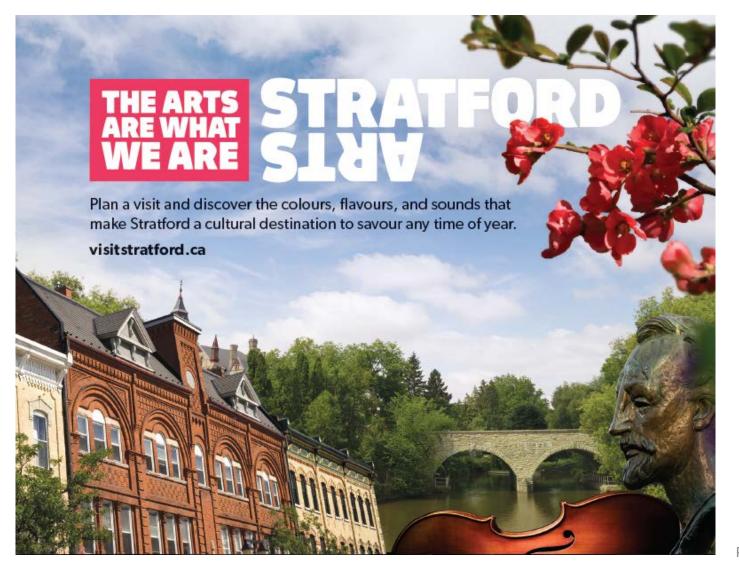
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André Morin, Director of Corporate Services

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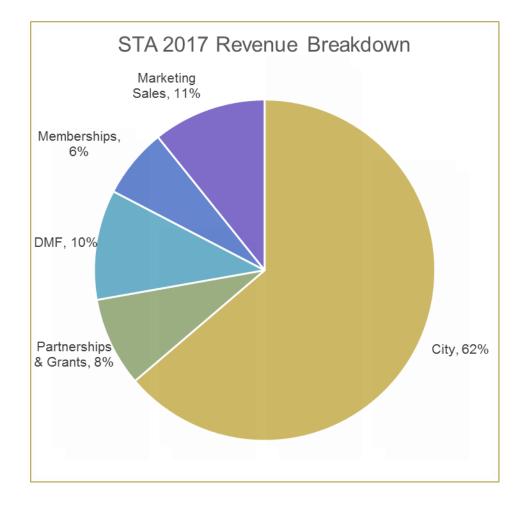
Rob Horne, Chief Administrative Officer

# Finance and Labour Relations 2017 Q2 Update



# STA Revenue Sources (2017 Budget)





## **REVENUE SOURCES**

| City of Stratford | 62% |
|-------------------|-----|
| DMF               | 10% |
| Marketing Sales   | 11% |
| Membership        | 6%  |
| Partners & Grants | 8%  |

### Total 2017 Budget \$859,000

# 2017 Q2 Actuals vs Budget - Revenues

| RD |                      |
|----|----------------------|
|    |                      |
|    | THE ARTS<br>ARE WHAT |
| S  | WE ARE               |

| 2 P&L v | vs Actual (June 30, 2017)         |              |            |             |
|---------|-----------------------------------|--------------|------------|-------------|
|         |                                   | Jan - Jun 17 | Budget     | % of Budget |
| Ordi    | inary Income/Expense              |              |            |             |
|         | Income                            |              |            |             |
|         | 4000 · INTEREST INCOME            | 5.96         | 100.00     | 5.96%       |
|         | 4005 · Deferred Income            | 0.00         | 20,000.00  | 0.0%        |
|         | 4050 · MARKETING SALES            | 71,387.00    | 90,275.00  | 79.08%      |
|         | 4240 · MEMBERSHIP SALES           | 44,877.00    | 55,410.00  | 80.99%      |
|         | 4260 · PARTNERSHIPS*              | 543,720.08   | 606,000.00 | 89.72%      |
|         | 4280 · DESTINATION MARKETING FUND | 18,661.56    | 87,500.00  | 21.33%      |
|         | Total Income                      | 678,651.60   | 859,285.00 | 78.98%      |
|         |                                   | 678,651.60   | 859,285.00 | 78.98%      |

# 2017 Q2 Actuals vs. Budget - Expenses



|            | Expense                               |            |             |            |
|------------|---------------------------------------|------------|-------------|------------|
|            | 5100 · CONTRACT AND CONSULTING        | 1,085.00   | 5,500.00    | 19.73%     |
|            | 5107 · 5107 Four Season Development   | 0.00       | 5,000.00    | 0.0%       |
|            | 5633 · BANK & MERCHANT SERVICE FEES   | 3,537.47   | 3,800.00    | 93.09%     |
|            | 5645 · INSURANCE                      | 3,550.00   | 3,600.00    | 98.61%     |
|            | 5660 · TRAVEL                         | 613.56     | 1,000.00    | 61.36%     |
|            | 5950 · SPECIAL PROJECTS               | 25,142.82  | 35,000.00   | 71.84%     |
|            | 5990 · Spec Proj - RTO Animation Fund | 2,809.68   | 8,350.00    | 33.65%     |
|            | 6000 · MARKETING - INTERNET           | 31,243.03  | 110,230.00  | 28.34%     |
|            | 6150 · MARKETING - PRINT              | 56,399.75  | 82,500.00   | 68.36%     |
|            | 6152 · MARKETING*                     | 20,698.58  | 53,400.00   | 38.76%     |
|            | 6153 · PROFESSIONAL FEES              | 5,334.20   | 23,000.00   | 23.19%     |
|            | 6155 · FACILITY MAINTENANCE           | 1,820.34   | 5,500.00    | 33.1%      |
|            | 6480 · PAYROLL                        | 182,168.88 | 407,950.00  | 44.66%     |
|            | 6540 · OFFICE EXPENDITURES            | 19,229.54  | 32,650.00   | 58.9%      |
|            | 6550 · EVENT EXPENSES                 | 7,259.98   | 10,700.00   | 67.85%     |
|            | 7000 · TELEPHONE/COMMUNICATIONS       | 3,819.34   | 8,500.00    | 44.93%     |
|            | Total Expense                         | 364,712.17 | 796,680.00  | 45.78%     |
| Net Ord    | dinary Income                         | 313,939.43 | 62,605.00   | 501.46%    |
| Other I    | ncome/Expense                         |            |             |            |
| Otl        | her Expense                           |            |             |            |
|            | 5451 · Transfer to Reserve            | 0.00       | 20,000.00   | 0.0%       |
|            | 7100 · City Repayment on Loan         | 0.00       | 42,187.50   | 0.0%       |
| То         | tal Other Expense                     | 0.00       | 62,187.50   | 0.0%       |
| Net Oth    | ner Income                            | 0.00       | (62,187.50) | 0.0%       |
| Net Income |                                       | 313,939.43 | 417.50      | 75,195.07% |



# 2017 Membership stable – currently 187 members

- Increase from 181 in June 2016
- 2017 YTD as of June 30- STA had a total of 26 new members

9

 10% member attrition in 2017 including one time events in 2016 (World Festival of Children's Theatre), business closures/sales, business economics or lack of applicability as organizations evolve

# Media Visits & Coverage Q1&2

# Eat Drink Magazine

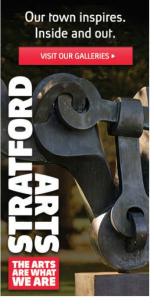
- Via Rail Blog
- Chatelaine Magazine
- West Jet Magazine
- Global Television
- Travel Life Magazine
- Bacon is Magic.ca
- Forever Young Magazine

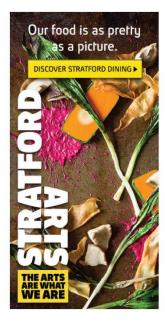
- London Free Press
- CKWR Radio
- **Buffalo Magazine**
- Latina Broad Blogger
- One Tank Trips
- Seniors Review
- Life Magazine & Hotel Scoop
- Foodism Toronto

# New Branding Launched including Kiosk refresh

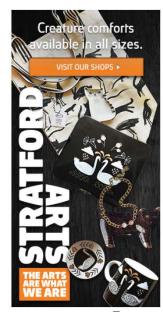


## 8370 Visitors Served









# 2017 Digital Marketing



12

- \$157,725 in Google Grants
- Digital Ad Buys = 2,219,913 impressions and 14,500 clicks





StratfordON added 3 new photos. Published by Andrea Ting (7) June 20 (4)

The new Market Square is now open' Walk or drive to experience the refurblished public space. Enjoy the comity benches, lounge under the shade of an umbrelia, or drink coffee with mends at one of the cafe tables.



StretfordON added 4 new photos. Published by Andrea Trig It1 - June 4 - 10

Did you know Stratford has the most parkland per capita of any Ganadian city? Queen's Park, where these ewans are munching, is six acres and features over 15 kms of trails.

75%



# • FACEBOOK = 5.1 million total impressions

I.7 Million total reach with 957,500 organic reach

"With a small town feel I think I've found a little city I will disappear to, and here's why: Stratford is beautiful.

It feels nice to walk around. There are beautiful brick buildings to look at, and people smile at you when you pass them. It's not overwhelming. If you make a wrong turn, you're not far off. It was -7° outside and the sidewalks were alive."

Andrea Wrobel, Blogger GTA Feb 2017

# Thank you!





Corporate Services Department

# **MANAGEMENT REPORT**

| Date:        | September 19, 2017  |
|--------------|---|
| То:          | Finance & Labour Relations Sub-committee  |
| From:        | Marilyn Pickering, Supervisor of Tax Revenue  |
| Report#:     | FIN17-037   |
| Attachments: | Summary of Tax Adjustments – September 19, 2017<br>Summary of Tax Adjustments – City of Stratford |

Title: Tax Adjustments – September 19, 2017 and City of Stratford

**Objective:** To consider approval of a tax adjustment under Section 357 for 2017 and to receive Minutes of Settlement under Section 36 for 2015, Minutes of Settlement under Section 39.1 for 2017, Minutes of Settlement under Section 40 for 2013-2016 and to receive tax adjustments on City owned and leased properties for 2017.

**Background:** Section 357 of the Municipal Act, 2001 states in part 'upon application to the treasurer, the local municipality may cancel, reduce or refund all or part of taxes levied on land in the year in respect of which the application is made.' Details of the tax adjustment for approval is attached.

Minutes of Settlement under Section 36 and 40 have been issued to settle various appeals and no further hearing is required by the Assessment Review Board.

Minutes of Settlement (Section 39.1) are for information purposes. The municipality can object to the settlement by signing the Minute of Settlement form and filing the prescribed fee to the Assessment Review Board by the required date.

City owned and leased properties that do not have an exempt tax class require the property taxes be removed from the roll.

**Analysis:** A summary of the tax adjustments is attached. There are still a number of outstanding appeals for multiple years being scheduled through the Assessment Review Board process, further adjustments are unknown at this time.

**Financial Impact:** There has been an allowance made in the 2017 Budget for anticipated tax adjustments. Including the attached reductions the actual amount of tax adjustments to date is \$862,000 vs the total budgeted amount of \$1,075,000.

Staff Recommendation: That the Report of the Supervisor of Tax Revenue dated September 19, 2017 regarding the approval of a tax adjustment under Section 357 for 2017 be approved;

AND THAT the Minutes of Settlement under Section 36 for 2015, Minutes of Settlement under Section 39.1 for 2017, Minutes of Settlement under Section 40 for 2013-2016 and the tax adjustments on City owned and leased properties for 2017 be received for information.

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Click here to enter Author's title (ex. Manager of...).

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Director of ....

Robon

Rob Horne, Chief Administrative Officer

|      | SUMMARY OF TAX ADJUSTMENTS - CIT                    |   |                          |                        | 1                          | <b>7</b><br>PAGE 1 |              |          |                    |
|------|---|---|--------------------------|------------------------|----------------------------|--------------------|--------------|----------|--------------------|
| APP. | PROPERTY ADDRESS                                    | REASON FOR APPLICATION  | COVERED IN               | TOTAL                  | LEDGER                     | CASH               | СІТҮ         | BILL 140 | TOTAL              |
| NO.  | FROFERIT ADDRESS                                    | AND ASSESSMENT AMOUNT   | DAYS                     | ADJMT                  | REDUCTION                  | REBATE             | CENTRE       | ADJMT    | ADJMT              |
| NO.  |   | CITY OWNED - EXEMPT   | DATS                     | ADJIMI                 | REDUCTION                  | REDATE             | CENTRE       | ADJIVIT  | ADJIVIT            |
| 1    | FORMAN AVE  | ASSESSMENT - 10,275 RT  | 365                      | 144.12                 | 144.12                     | 0.00               | 0.00         | 0.00     | 144.12             |
| 2    | DAVIDSON DR   | ASSESSMENT - 11,800 RT  | 365                      | 165.50                 | 165.50                     | 0.00               | 0.00         | 0.00     | 165.50             |
| 3    | FORMAN AVE  | ASSESSMENT - 210,250 CF   | 365                      | 8,006.04               | 8,006.04                   | 0.00               | 0.00         | 0.00     | 8,006.04           |
| 4    | 947 O LOANE AVE                                     | ASSESSMENT - 149.000 CF   | 365                      | 5.673.72               | 5,673,72                   | 0.00               | 0.00         | 0.00     | 5,673,72           |
| 5    | BLK 58 BRADSHAW DR                                  | ASSESSMENT - 6.975 RT   | 365                      | 97.84                  | 97.84                      | 0.00               | 0.00         | 0.00     | 97.84              |
| 6    | BLK 60 BRADSHAW DR                                  | ASSESSMENT - 120,000 RT   | 365                      | 1,683.18               | 1,683.18                   | 0.00               | 0.00         | 0.00     | 1,683.18           |
| 7    | AVONDALE AVE  | ASSESSMENT - 120,000 KT   | 365                      | 198.82                 | 198.82                     | 0.00               | 0.00         | 0.00     | 198.82             |
| ,    | 4 AVONDALE AVE                                      | ASSESSMENT - 338.000 RT   | 365                      | 4,740.97               | 4,740,97                   | 0.00               | 0.00         | 0.00     | 4,740,97           |
| 9    | SIR ADAM BECK RD                                    | ASSESSMENT - 330,000 KT   | 365                      | 116.42                 | 116.42                     | 0.00               | 0.00         | 0.00     | 116.42             |
| 10   | SIR ADAM BECK RD                                    | ASSESSMENT - 6,700 RT   | 365                      | 93.97                  | 93.97                      | 0.00               | 0.00         | 0.00     | 93.97              |
| 10   | YORK ST   | ASSESSMENT - 0,700 KT   | 365                      | 7,542.42               | 7,542.42                   | 0.00               | 0.00         | 0.00     | 7,542.42           |
| 12   | 21 COBOURG ST                                       | AS PER LEASE AGREEMENT WITH CITY                                      | 365                      | 4.379.04               | 4.379.04                   | 0.00               | 286.88       | 0.00     | 4,665.92           |
| 12   | 21 COBOURG 31                                       | AS PER LEASE AGREEMENT WITH CITY<br>ASSESSMENT - 115.000 CT           | 300                      | 4,379.04               | 4,379.04                   | 0.00               | 200.00       | 0.00     | 4,000.92           |
| 13   | QUEEN ST  | ASSESSMENT - 115,000 CT<br>ASSESSMENT - 144,400 RT                    | 365                      | 2.025.44               | 2.025.44                   | 0.00               | 0.00         | 0.00     | 2.025.44           |
| 13   | 270 WATER ST  | ASSESSMENT - 144,400 RT<br>ASSESSMENT - 249,850 CT                    | 365                      | 9,513.95               | 9,513.95                   | 0.00               | 0.00         | 0.00     | 9,513.95           |
|      |   |   |                          |                        |                            |                    |              |          |                    |
| 15   | 637 MORNINGTON ST                                   | ASSESSMENT - 159,000 CF   | 365                      | 6,054.50               | 6,054.50                   | 0.00<br>0.00       | 0.00<br>0.00 | 0.00     | 6,054.50           |
| 16   | ROMEO ST N<br>ROMEO ST N                            | ASSESSMENT - 90,000 RT  | 365                      | 1,262.39               | 1,262.39                   |                    |              | 0.00     | 1,262.39<br>894.85 |
| 17   |   | ASSESSMENT - 23,500 CF  | 365                      | 894.85                 | 894.85                     | 0.00               | 0.00         | 0.00     |                    |
| 18   | ROMEO ST  | ASSESSMENT - 117,500 CF   | 365                      | 4,474.24               | 4,474.24                   | 0.00               | 0.00         | 0.00     | 4,474.24           |
| 19   | 39 ROMEO ST S                                       | ASSESSMENT - 634,250 CF   | 365                      | 24,151.38              | 24,151.38                  | 0.00               | 0.00         | 0.00     | 24,151.38          |
| 20   | DEVON ST  | ASSESSMENT - 5,500 CF   | 365                      | 209.43                 | 209.43                     | 0.00               | 0.00         | 0.00     | 209.43             |
| 21   | DEVON ST  | ASSESSMENT - 119,500 CY   | 365                      | 3,185.28               | 3,185.28                   | 0.00               | 0.00         | 0.00     | 3,185.28           |
| 22   | DEVON ST  | ASSESSMENT - 212,675 CF   | 365                      | 8,098.37               | 8,098.37                   | 0.00               | 0.00         | 0.00     | 8,098.37           |
| 23   | 1 HURON ST  | ASSESSMENT - 1,812,500 CG   | 365                      | 43,823.77              | 43,823.77                  | 0.00               | 0.00         | 0.00     | 43,823.77          |
| 24   | 398 ERIE ST   | ASSESSMENT - 217,000 RT   | 365                      | 3,043.77               | 3,043.77                   | 0.00               | 0.00         | 0.00     | 3,043.77           |
| 25   | 60 CORCORAN ST                                      | ASSESSMENT - 983,000 CF   | 365                      | 37,431.29              | 37,431.29                  | 0.00               | 0.00         | 0.00     | 37,431.29          |
| 26   | 320 DURKIN ST                                       | ASSESSMENT - 94,000 IX  | 365                      | 2,911.68               | 2,911.68                   | 0.00               | 0.00         | 0.00     | 2,911.68           |
| 27   | DURKIN ST   | ASSESSMENT - 33,500 IX  | 365                      | 1,037.67               | 1,037.67                   | 0.00               | 0.00         | 0.00     | 1,037.67           |
| 28   | DUNN RD   | ASSESSMENT - 204,725 CF   | 365                      | 7,795.65               | 7,795.65                   | 0.00               | 0.00         | 0.00     | 7,795.65           |
| 29   | DUNN RD   | ASSESSMENT - 67,000 CF  | 365                      | 2,551.27               | 2,551.27                   | 0.00               | 0.00         | 0.00     | 2,551.27           |
| 30   | LORNE AVE W   | ASSESSMENT - 698,000 RT   | 365                      | 9,790.52               | 9,790.52                   | 0.00               | 0.00         | 0.00     | 9,790.52           |
| 31   | WEST GORE ST  | ASSESSMENT - 2,165,000 CF   | 365                      | 82,440.23              | 82,440.23                  | 0.00               | 0.00         | 0.00     | 82,440.23          |
| 32   | DOURO ST  | ASSESSMENT - 50,500 CF  | 365                      | 1,922.97               | 1,922.97                   | 0.00               | 0.00         | 0.00     | 1,922.97           |
| 33   | C H MEIER BLVD                                      | ASSESSMENT - 18,850 CJ  | 365                      | 502.45                 | 502.45                     | 0.00               | 0.00         | 0.00     | 502.45             |
| 34   | BLK 61 LORNE AVE                                    | ASSESSMENT - 74,000 CF  | 365                      | 2,817.82               | 2,817.82                   | 0.00               | 0.00         | 0.00     | 2,817.82           |
| 35   | ROMEO ST S  | ASSESSMENT - 880,300 CF, 2,040,700 HF                                 | 365                      | 110,954.65             | 110,954.65                 | 0.00               | 0.00         | 0.00     | 110,954.65         |
| 36   | 30 DOWNIE ST  | WALKWAY TAX EXEMPT/AGREEMENT WITH CITY                                | 365                      | 1,118.85               | 1,118.85                   | 0.00               | 73.30        | 0.00     | 1,192.15           |
|      |   | ASSESSMENT - 41,975 CU  |                          |                        |                            |                    |              |          |                    |
| 37   | 17 GEORGE ST W                                      | ASSESSMENT - 971,250 CG   | 365                      | 23,483.49              | 23,483.49                  | 0.00               | 0.00         | 0.00     | 23,483.49          |
| 38   | 11 CHESTNUT ST                                      | ASSESSMENT - 43,000 CF  | 365                      | 1,637.38               | 1,637.38                   | 0.00               | 0.00         | 0.00     | 1,637.38           |
| 39   | LORNE AVE   | ASSESSMENT - 35,500 CF  | 365                      | 1,351.79               | 1,351.79                   | 0.00               | 0.00         | 0.00     | 1,351.79           |
| 40   | DUFFERIN ST   | ASSESSMENT - 92,250 CF  | 365                      | 3,512.76               | 3,512.76                   | 0.00               | 0.00         | 0.00     | 3,512.76           |
|      |   | TOTAL   |                          | 430,839.88             | 430,839.88                 | 0.00               | 360.18       | 0.00     | 431,200.06         |
|      | Information on this form is compiled by the City up | nder the authority of the Municipal Act. 2001 for the purpose of cons | idering applications for | cancellation reduction | n or refund of taxes by th | o City and for     |              |          |                    |

Information on this form is compiled by the City under the authority of the Municipal Act, 2001 for the purpose of considering applications for cancellation, reduction or refund of taxes by the City and for administrative purposes. This information may be included in material available in acordance with the provisions of the Municipal Freedom of Information and Protections of Privacy Act. Questions regarding the use and disclosure of this information may be directed to the City Clerk 1 Wellington Street, Stratford ON N5A 6W1, telephone 519-271-0250 ext. 235 during business hours.

|             | SUMMARY OF<br>SECTION 357 | TAX ADJUSTMENTS - SEPTEMBER 19, 2017            |  |                    |                | I                   | PAGE 1         |                |                   |                |
|-------------|---------------------------|---|--|--------------------|----------------|---------------------|----------------|----------------|-------------------|----------------|
| APP.<br>NO. | ROLL NO.                  | PROPERTY ADDRESS                                | REASON FOR APPLICATION<br>AND ASSESSMENT AMOUNT              | COVERED IN<br>DAYS | TOTAL<br>ADJMT | LEDGER<br>REDUCTION | CASH<br>REBATE | CITY<br>CENTRE | BILL 140<br>ADJMT | TOTAL<br>ADJMT |
| 1           | 3-1-110                   | 60 DALY AVE                                     | HOUSE & POOL REMOVED<br>ASSESSMENT - 408,358 RT              | 294                | 4,613.66       | 4,613.66            | 0.00           | 0.00           | 0.00              | 4,613.66       |
|             |                           |   | TOTAL  |                    | 4,613.66       | 4,613.66            | 0.00           | 0.00           | 0.00              | 4,613.66       |
|             |                           | MINUTES OF SETTLEMENT UNDER SECTION 36 - 2015   |  |                    |                |                     |                |                |                   |                |
| 1           | 3-6-00625                 | 220 DUNN RD                                     | ASSESSMENT REDUCED<br>ASSESSMENT - 570,437 KT                | 365                | 26,358.74      | 0.00                | 26,358.74      | 0.00           | 0.00              | 26,358.74      |
|             |                           |   | TOTAL  |                    | 26,358.74      | 0.00                | 26,358.74      | 0.00           | 0.00              | 26,358.74      |
|             |                           | MINUTES OF SETTLEMENT UNDER SECTION 39.1 - 2017 |  |                    |                |                     |                |                |                   |                |
| 1           | 3-6-02160                 | 180 WRIGHT BLVD                                 | ADJMT BASED ON SIMILAR PROPERTIES<br>ASSESSMENT - 556,250 IT | 365                | 26,507.75      | 0.00                | 26,507.75      | 0.00           | 0.00              | 26,507.75      |
| 2           | 4-12-186                  | 182 PERTH ST                                    | ADJMT FOR OBSOLESCENCE                                       | 365                | 405.06         | 0.00                | 405.06         | 0.00           | 0.00              | 405.06         |
| -           | 1 12 100                  | 102 T EKTTOT                                    | ASSESSMENT - 8,500 IT  | 000                | 100.00         | 0.00                | 100.00         | 0.00           | 0.00              | 100.00         |
|             |                           |   | TOTAL  |                    | 26.912.81      | 0.00                | 26,912.81      | 0.00           | 0.00              | 26,912.81      |
|             |                           | MINUTES OF SETTLEMENT UNDER SECTION 40 - 2013   |  |                    |                |                     |                |                |                   |                |
| 1           | 5-8-009                   | 577 ERIE ST                                     | ASSESSMENT REDUCED   | 365                | 28,608,01      | 0.00                | 28,608.01      | 0.00           | 0.00              | 28,608.01      |
|             |                           |   | ASSESSMENT - 736,151 CT                                      |                    |                |                     |                |                |                   |                |
|             |                           | MINUTES OF SETTLEMENT UNDER SECTION 40 - 2014   |  |                    |                |                     |                |                |                   |                |
| 1           | 5-8-009                   | 577 ERIE ST                                     | ASSESSMENT REDUCED   | 365                | 4,686.38       | 0.00                | 4,686.38       | 0.00           | 0.00              | 4,686.38       |
|             |                           |   | ASSESSMENT - 122,043 CT                                      |                    |                |                     |                |                |                   |                |
|             |                           | MINUTES OF SETTLEMENT UNDER SECTION 40 - 2015   |  |                    |                |                     |                |                |                   |                |
| 1           | 5-8-009                   | 577 ERIE ST                                     | ASSESSMENT REDUCED   | 365                | 2,603.53       | 0.00                | 2,603.53       | 0.00           | 0.00              | 2,603.53       |
|             |                           |   | ASSESSMENT - 68,192 CT                                       |                    |                |                     |                |                |                   |                |
|             |                           | MINUTES OF SETTLEMENT UNDER SECTION 40 - 2016   |  |                    |                |                     |                |                |                   |                |
| 1           | 5-8-009                   | 577 ERIE ST                                     | ASSESSMENT REDUCED   | 366                | 4,712.91       | 0.00                | 4,712.91       | 0.00           | 0.00              | 4,712.91       |
|             |                           |   | ASSESSMENT - 124,000 CT                                      |                    |                |                     |                |                |                   |                |
|             |                           |   | TOTAL  |                    | 40,610.83      | 0.00                | 40,610.83      | 0.00           | 0.00              | 40,610.83      |
|             |                           |   | GRAND TOTAL  |                    |                |                     |                |                |                   | 98,496.04      |

Information on this form is compiled by the City under the authority of the Municipal Act, 2001 for the purpose of considering applications for cancellation, reduction or refund of taxes by the City and for administrative purposes. This information may be included in material available in acordance with the provisions of the Municipal Freedom of Information and Protections of Privacy Act. Questions regarding the use and disclosure of this information may be directed to the City Clerk 1 Wellington Street, Stratford ON N5A 6W1, telephone 519-271-0250 ext. 235 during business hours.



Corporate Services Department

# **MANAGEMENT REPORT**

19

| Date:        | September 19, 2017  |
|--------------|---|
| То:          | Finance and Labour Relations Sub-committee                              |
| From:        | Manager of Financial Services   |
| Report#:     | FIN17-039   |
| Attachments: | Draft 2016 Consolidated Financial Statements<br>Draft 2016 Audit Report |

Title: Draft 2016 Consolidated Financial Statements

**Objective:** To have the Auditors present the draft 2016 Consolidated Financial Statements and the draft 2016 Audit Report.

**Background:** The 2016 audit was conducted by Millard, Rouse & Rosebrugh LLP. This is the third year Millard's has performed the audit.

**Analysis:** The auditors will provide a verbal presentation of their audit opinion and discussion points regarding the annual audit.

The most significant change on the balance sheet is the increase in deferred revenue which is detailed in note #7. The increases were in reserve funds holding development charges and Federal gas tax funds. There is also an increase in loans receivable as a result of the Chef School loan issued in 2016. The other significant change is a decrease in the Post Employment Liability. In 2014 we saw a significant increase in the Fire WSIB portion and in 2016 we saw a significant decrease in the Fire WSIB portion.

The annual surplus in the Consolidated Financial statements is \$10,337,457 compared to the Cash (budget) deficit of \$825,442. The cash deficit was transferred from the working capital reserve which has a balance of \$244,296 as of December 31, 2016. The majority of the difference is the result of removing transfers to/from reserves and reserve funds, capital expenditures and principle debt payments from the Consolidated Financial statements. This is done so the basis of reporting uses accrual accounting versus cash accounting.

There will be no additional payment to the Hospital Commitment this year as per the following motion from the January 9, 2012 Council meeting:

"that the City adopt a policy to top up the City's annual contribution in the amount requested by the Hospital's Heart & Soul campaign provided that the City has a general year end surplus sufficient to pay the difference and not to exceed \$500,000. annually, to end when the Hospital is satisfied that the City has met its financial commitments to the Hospital expansion and MRI.

Financial Impact: None

**Staff Recommendation: THAT the draft 2016 Consolidated Financial Statements be approved;** 

AND THAT the draft 2016 Audit Report be received for information.

Janice Beimen

Janice Beirness, Manager of Financial Services

Juch

Andre Morin, Director of Corporate Services

Robotom

Rob Horne, Chief Administrative Officer

Consolidated Statement of Financial Position

As at December 31, 2016 with comparative figures for 2015

|  | 2016                 | 2015         |
|--|----------------------|--------------|
|  |                      |              |
| Financial assets   |                      |              |
| Cash and cash equivalents (note 2)                               | \$<br>12,387,595 \$  | 11,346,613   |
| Other receivables  | 8,270,282            | 6,484,185    |
| Taxes receivable   | 2,775,582            | 2,855,274    |
| Loans receivable (note 3)  | 1,593,737            | 1,168,236    |
| Investments (note 4)   | 16,732,385           | 16,293,055   |
| Investment in government business enterprises (note 5)           | 40,424,726           | 39,784,578   |
| Land held for resale   | 1,494,760            | 1,659,807    |
|  | 83,679,067           | 79,591,748   |
|  |                      |              |
| Liabilities  |                      |              |
| Accounts payable and accrued liabilities                         | \$<br>12,519,014 \$  | 11,686,705   |
| Deferred revenue (note 7)  | 14,153,482           | 11,554,939   |
| Solid waste landfill closure and post closure liability (note 8) | 1,172,793            | 905,158      |
| Employee benefits payable (note 10)                              | 12,743,118           | 15,289,434   |
| Long term debt (note 11)   | 74,633,304           | 80,689,423   |
|  | 115,221,711          | 120,125,659  |
| Net debt   | (31,542,644)         | (40,533,911) |
|  | (31,312,011)         | (10,555,511) |
| Non-financial assets   |                      |              |
| Prepaid expenses   | 1,317,314            | 569,595      |
| Inventory  | 308,918              | 296,182      |
| Other non financial assets                                       | 154,603              | 144,014      |
| Tangible capital assets (note 17)                                | 269,957,560          | 268,985,240  |
|  | 271,738,395          | 269,995,031  |
|  |                      |              |
| Accumulated surplus (note 13)                                    | \$<br>240,195,751 \$ | 229,461,120  |
| Commitments (note 0)   |                      |              |
| Commitments (note 9)   |                      |              |
| Contingencies (note 14)  |                      |              |

The accompanying notes are an integral part of these consolidated financial statements.

CAO, City of Stratford

Treasurer, City of Stratford

# **CORPORATION OF THE CITY OF STRATFORD** Consolidated Statement of Operations

For the year ended December 31, 2016 with comparative figures for 2015

|  | 2016 budget                     |    | 2016 actual                     |   | 2015 actua                      |
|--|---------------------------------|----|---------------------------------|---|---------------------------------|
|  | (note 18)                       |    |                                 |   |                                 |
| Revenue:   |                                 |    |                                 |   |                                 |
| Net municipal taxation                             | \$<br>54,628,123                | \$ | 52,261,747 \$                   |   | 51,330,485                      |
| Payments-in-lieu of taxation                       | -                               |    | 393,730                         |   | 382,005                         |
| Conditional grants                                 | 21,370,920                      |    | 25,538,816                      |   | 25,632,242                      |
| Revenue from other municipalities                  | 5,824,454                       |    | 4,207,505                       |   | 4,174,061                       |
| User fees and service charges                      | 20,057,235                      |    | 21,523,576                      |   | 20,206,429                      |
| Licences, permits and rents                        | 4,108,905                       |    | 7,919,596                       |   | 7,677,041                       |
| Fines and penalties                                | 630,000                         |    | 643,724                         |   | 654,971                         |
| Other revenue                                      | 9,853,413                       |    | 5,324,437                       |   | 7,114,097                       |
| Net earnings from government business enterprises  | -                               |    | 640,147                         |   | 2,091,915                       |
| Total revenue                                      | 116,473,050                     |    | 118,453,278                     | 1 | .19,263,246                     |
| F.///  |                                 |    |                                 |   |                                 |
| Expenses:<br>General government                    | 20,438,442                      | ÷  | 7,328,270                       |   | 6,894,706                       |
| Protection services                                | 20,438,442                      | Þ  | 15,941,241                      |   | 18,599,147                      |
| Transportation services                            | 6,188,651                       |    | 12,849,555                      |   | 12,368,013                      |
| Environmental services                             | 11,531,113                      |    | 12,849,555                      |   | 11,415,067                      |
| Health services                                    | , ,                             |    | , ,                             |   | 7,349,707                       |
|  | 8,375,722                       |    | 7,619,365                       |   | 1 1 -                           |
| Social and family services                         | 22,059,401                      |    | 20,651,997                      |   | 19,766,909                      |
| Social housing<br>Recreation and cultural services | 10,987,622                      |    | 13,215,218                      |   | 12,102,998                      |
|  | 10,263,014                      |    | 11,445,536                      |   | 11,302,977                      |
| Planning and development<br>Total expenses         | <u>5,616,701</u><br>115,777,242 |    | <u>6,911,246</u><br>107,718,647 | 1 | <u>8,678,257</u><br>.08,477,781 |
| Total expenses                                     | 115,777,242                     |    | 107,710,047                     | 1 | .00,477,701                     |
| Annual surplus (deficit)                           | 695,808                         |    | 10,734,631                      |   | 10,785,465                      |
| Opening accumulated surplus                        | 229,461,120                     |    | 229,461,120                     | 2 | 18,675,655                      |
| Ending accumulated surplus                         | \$<br>230,156,928               | \$ | 240,195,751 \$                  | 2 | 29,461,120                      |

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statement of Changes in Net Debt

For the year ended December 31, 2016 with comparative figures for 2015

|  | 2016 Budget           | 2016            | 2015         |
|--|-----------------------|-----------------|--------------|
|  | (note 18)             |                 |              |
| Annual surplus                                     | 695,808 \$            | 10,734,631 \$   | 10,785,465   |
| Acquisition of tangible capital assets             | 7,809,715             | (7,757,239)     | (8,539,224)  |
| Acquisition of tangible capital assets-WIP         | -                     | (1,435,241)     | (1,801,828)  |
| Amortization of tangible capital assets            | (7,380,409)           | 8,218,955       | 8,135,555    |
| (Gain)/loss on disposal of tangible capital assets | -                     | (31,827)        | 191,777      |
| Proceeds from sale of tangible capital assets      | -                     | 33,032          | 44,615       |
| Change in net financial assets                     | \$<br>1,125,114 \$    | 9,762,311 \$    | 8,816,360    |
| Change in inventory                                | -                     | (12,736)        | (19,678)     |
| Change in other non financial assets               | -                     | (10,589)        | (111)        |
| Change in prepaid expenses                         | -                     | (747,719)       | 1,044,019    |
| Change in net debt                                 | \$<br>1,125,114 \$    | 8,991,267 \$    | 9,840,590    |
| Net debt, beginning of the year                    | \$<br>(40,533,911)    | (40,533,911)    | (50,374,501) |
| Net debt, end of the year                          | \$<br>(39,408,797) \$ | (31,542,644) \$ | (40,533,911) |

The accompanying notes are an integral part of these consolidated financial statements.



# **CORPORATION OF THE CITY OF STRATFORD** Consolidated Statement of Cash Flows

#### For the year ended December 31, 2016 with comparative figures for 2015

|   | 2016                | 2015         |
|---|---------------------|--------------|
| Cash provided by (used in):   |                     |              |
| Operating activities:   |                     |              |
| Annual surplus  | \$<br>10,734,631 \$ | 10,785,465   |
| Items not involving cash:   |                     |              |
| Amortization of tangible capital assets                                 | 8,218,955           | 8,135,555    |
| Government business enterprises net earnings                            | (1,759,147)         | (3,271,915)  |
| (Gain)/loss on disposal of tangible capital assets                      | (31,827)            | 191,777      |
| Changes in non-cash operating working capital:                          |                     |              |
| Other receivables   | (1,786,097)         | (1,372,556)  |
| Taxes receivable  | 79,692              | 210,207      |
| Inventory   | (12,736)            | (19,678)     |
| Prepaid expenses  | (747,719)           | 1,044,019    |
| Other non financial assets  | (10,589)            | (111)        |
| Accounts payable and accrued liabilities                                | 832,308             | (1,415,111)  |
| Deferred revenue  | 2,598,543           | 582,063      |
| Employee benefits payable   | (2,546,316)         | 143,837      |
| Land held for resale  | 165,047             | 185,021      |
| Solid waste landfill closure and post closure liability                 | 267,635             | (13,366)     |
|   | 16,002,380          | 15,185,207   |
| Financing activities:   |                     |              |
| Decrease in bank indebtedness   | -                   | (11,500,000) |
| Decrease in long term debt  | (6,056,119)         | 9,620,926    |
|   | (6,056,119)         | (1,879,074)  |
| Investing activities:<br>Dividends from Government business enterprises | 1,119,000           | 1,180,000    |
| Net increase in investments   | (439,330)           | (352,387)    |
| Net decrease in loans receivable  | (425,501)           | (257,547)    |
|   | 254,169             | 570,066      |
| Capital transactions  |                     |              |
| Purchase of tangible capital assets                                     | (9,192,480)         | (10,341,052) |
| Proceeds from the sale of tangible capital assets                       | 33,032              | 44,615       |
|   | (9,159,448)         | (10,296,437) |
| Change in cash and cash equivalents                                     | 1,040,982           | 3,579,762    |
| Cash and cash equivalents, beginning of year                            | 11,346,613          | 7,766,851    |
| Cash and cash equivalents, end of year                                  | \$<br>12,387,595 \$ | 11,346,613   |

The accompanying notes are an integral part of these consolidated financial statements.

Notes to Consolidated Financial Statements

For the year ended December 31, 2016

#### 1. Significant accounting policies:

The consolidated financial statements of the Corporation of the City of Stratford (the "Corporation") are prepared by management in accordance with Canadian public sector accounting standards for local governments as recommended by the Public Sector Accounting Board ("PSAB") of CPA Canada. Significant aspects of accounting policies are as follows:

#### (a) Reporting entity:

These consolidated financial statements reflect the assets, liabilities, revenues, and expenditures of the Corporation and include the activities of all committees of Council and the following local boards, municipal enterprises and utilities which are accountable to the Corporation for the administration of their financial affairs and resources and are owned or controlled by the Corporation.

#### (i) Consolidated entities:

- Stratford Public Library
- Police Services Board
- Board of Parks
- Stratford City Centre Committee
- Perth & Stratford Housing Corporation
- SEED CO
- (ii) Proportionally consolidated entities:

The following entities are proportionally consolidated with the financial statements of the Corporation based on an approved funding agreement effective January 1, 2016.

|  | 2016   | 2015   |
|--|--------|--------|
| Perth District Health Unit               | 43.40% | 43.40% |
| Spruce Lodge Home for the Aged           | 44.30% | 44.30% |
| Spruce Lodge Home Assistance Corporation | 44.30% | 44.30% |
| Spruce Lodge Foundation                  | 44.30% | 44.30% |

The method of consolidation is based on notional weighted assessment as stated in the new shared services costing agreement.

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

#### 1. Significant accounting policies (continued):

- (a) Reporting entity (continued):
  - (iii) Equity accounting:

Government business enterprises are accounted for by the modified equity method. Under the modified equity method, the accounting principles of government business enterprises are not adjusted to conform to the Corporation's accounting principles and inter-organizational transactions and balances are not eliminated. However, inter-organizational gains and losses are eliminated on assets remaining with the government reporting entities at the reporting date.

The government business enterprises include:

- Festival Hydro Inc.
- Festival Hydro Services Inc.
- (b) Accrual accounting:

Revenues and expenditures are reported on the accrual basis of accounting. The accrual basis of accounting recognizes revenues as they are earned and measurable. Expenditures are recognized as they are incurred and measurable as a result of the receipt of goods or services and the creation of a legal obligation to pay.

(c) Cash and cash equivalents

Cash and cash equivalents are comprised of cash on hand, cash held in financial institutions and temporary investments with maturities of 60 days or less.

(d) Bank indebtedness

Bank indebtedness is a fluctuating short term line of credit held in a financial institution.

(e) Tangible capital assets:

Tangible capital assets are recorded at cost, which includes all amounts that are directly attributable to acquisition, construction, development or betterment of the asset, and include interest charges when these charges are directly attributable to the capital project. Donated or contributed assets are capitalized and recorded at their estimated fair value upon acquisition. Leased capital assets are valued at the present value of the future minimum lease payments. Certain tangible capital assets for which historical cost information is not available have been recorded at current replacement cost deflated by a relevant inflation factor.

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

#### 1. Significant accounting policies (continued):

(e) Tangible capital assets (continued):

Works of art and other historical treasures are accounted for in the same method as the other tangible capital assets, with the exception that they are not amortized.

Work in progress identified in this and subsequent notes relates to assets under construction. The costs, less residual value, of the tangible capital assets are amortized on a straight-line basis over their estimated useful lives as follow:

| 20 to 30 years  |
|-----------------|
| 15 to 50 years  |
| 5 years         |
| 15 to 30 years  |
| 2 to 25 years   |
| 5 to 25 years   |
| 20 to 40 years  |
| 50 years        |
| 15 to 60 years  |
| 60 to 75 years  |
| 35 to 100 years |
| 100 years       |
|                 |

#### (f) Land held for resale:

The land held for resale is recorded at cost.

(g) Tax revenues:

In 2016 the Corporation billed over \$53.1 million in property tax revenue for municipal purposes. A further \$13.2 million in provincial education taxes were billed on behalf of the Province of Ontario for education purposes and remitted to the Province during the year. The authority to levy and collect property taxes is established under the Municipal Act, 2001, the Assessment Act, the Education Act and other legislation.

The amount of the total annual property tax levy is determined each year through Council's approval of the annual operating budget. Municipal tax rates are set annually by Council for each class or type of property, in accordance with legislation and Council approved policies, in order to raise the revenues required to meet operating budget requirements. Education tax rates are established by the Province of Ontario each year in order to fund the costs of education on a Province wide basis.

Taxation revenues are recorded at the time tax billings are issued. Additional property tax revenue can be added throughout the year, related to new properties that become occupied, or that become subject to property tax, after the return of the annual assessment roll used for billing purposes. The Corporation may receive supplementary assessment rolls over the course of the year from MPAC that identify new or omitted assessments. Property taxes for these supplemental/omitted amounts are then billed according to the approved tax rate for the property class.

Taxation revenues in any given year may also be reduced as a result of reductions in assessment values rising from assessment and/or tax appeals. Each year, an amount is identified to cover the estimated amount of revenue loss attributable to assessment appeals, tax appeals or other deficiencies in tax revenue.

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

#### 1. Significant accounting policies (continued):

(h) Deferred revenue:

The recreational land (Planning Act), development charges funds, and sub divider contributions are prescribed by legislation, or agreement and are reported as deferred revenue on the consolidated statement of financial position. Grants that are received in the year, but are subject to external restrictions that have not been fulfilled, are recorded in deferred revenue until those obligations are met. In addition, certain user charges and fees are collected for which the related services have yet to be performed. These amounts are recognized as revenue in the fiscal year the related expenditures are incurred or services performed.

#### (i) Long-term investments:

Long-term investments are recorded at cost less any amounts written-off to reflect a permanent decline in market value below cost. Investments consist of authorized investments pursuant to provisions of the Municipal Act and comprise government and corporate bonds, debentures, pooled investment funds and short-term instruments of various financial institutions.

Investment income earned are reported as revenue in the period earned. Investment income earned on obligatory reserve funds is added to the fund balance and forms part of the respective deferred revenue balances.

(j) Inventory:

Inventory is valued at the lower of cost and net realizable value on a first-in, first-out basis.

#### (k) Employee benefits payable:

The Corporation provides post-retirement health care, life insurance and unused sick leave benefits to eligible retired employees. The benefits earned by employees are actuarially determined using management's best estimate of salary escalation, retirement ages of employees and expected benefit costs.

Past service costs from plan amendments related to prior period employee services are accounted for in the period of the plan amendment. The effects of a gain or loss from settlements or curtailments are expensed in the period they occur. Net actuarial gains and losses related to the employee benefits are amortized over the average remaining service life of the related employee group. Employee future benefit liabilities are discounted at the Corporation's cost of borrowing using estimated rates for debt with maturities similar to expected benefit payments in the future. The costs of workplace safety and insurance obligations are actuarially determined and are expensed.

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

#### 1. Significant accounting policies (continued):

(I) Use of estimates:

The preparation of the consolidated financial statements in conformity with Canadian public sector accounting standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. The amounts subject to such estimates include employee benefits payable, assessment appeals, claims provisions, and solid waste landfill closure and post-closure liability. Actual results could differ significantly from those estimates.

#### (m) Transactions on behalf of others:

Trust funds operated by the Corporation amounting to \$2,500,799 (2015 - \$2,443,160) have not been included in the consolidated statement of financial position nor have their operations been included in the consolidated statement of operations, as they are reported on separately.

#### (n) Government transfer revenue:

Government transfer revenue is recorded once it is authorized by the transferring government and the Corporation is eligible to receive the transfer. Any amount received but restricted is recorded as deferred revenue in accordance with Section 3100 of the Public Sector Accounting Handbook and recognized as revenue in the period in which the resources are used for the purpose specified.

Government transfers include social assistance program funding representing 80-100% of certain social services programs, social service administration funding covering 50% of certain administration costs and transfers for social housing totaling approximately 20% of costs of the program.

In addition, the Corporation periodically receives senior government capital funding in the form of infrastructure grants and receives ongoing funding from both senior levels of government as a result of an allocation of gas tax funds.

#### (o) Contaminated sites:

Public Sector Accounting Handbook section 3260 - Liability for Contaminated Sites, requires that the City recognize a liability for remediation of contaminated sites when contamination of a site, for which the City is directly responsible or accepts responsibility, exceeds an existing environmental standard and a reasonable estimate of the remediation costs can be made. The City is in the process of establishing an inventory of contaminated sites (if any) and evaluating if it will be required to recognize a liability for remediation of any of the sites.

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

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#### 2. Cash and cash equivalents and bank indebtedness:

The following is a breakdown of cash and cash equivalents and bank indebtedness:

| Cash and cash equivalents:<br>Bank accounts<br>Petty Cash      | \$<br>2016<br>12,384,008 \$<br>3,587 | 2015<br>11,343,102<br>3,511 |
|--|--------------------------------------|-----------------------------|
|  | <br>12,387,595                       | 11,346,613                  |
| Loans receivable:  |                                      |                             |
| The following loans are outstanding at December 31, 2016:      | 2016                                 | 2015                        |
| Stratford Perth Museum<br>Heritage Conservation District Loans | \$<br>332,367 \$<br>259,844          | 343,769<br>234 <i>,</i> 968 |

| Heritage Conservation District Loans | 259,844            | 234,968   |
|--------------------------------------|--------------------|-----------|
| Stratford Soccer Association         | 110,000            | 120,000   |
| Stratford Perth Museum (2)           | 160,531            | 167,584   |
| Household Sewer Loans                | 12,161             | 15,977    |
| Stratford Tourism Alliance           | 168,834            | 210,938   |
| Stratford Perth Humane Society       | 50,000             | 75,000    |
| Stratford Chef School                | 500,000            | -         |
|                                      | \$<br>1,593,737 \$ | 1,168,236 |

The Stratford Perth Museum loan matures in 2038, has an interest rate of 3% with repayments of \$1,791 being made monthly.

The Heritage Conservative District loans are interest free 10 year loans with maturity dates between July 2016 and September 2025.

The Stratford Perth Museum (2) matures in 2038, has an interest rate of .5% with repayments of \$656.34 being made monthly.

The Stratford Soccer Assciation loan is a 15 year interest free loan maturing September 2028 with a yearly payment of \$10,000.

The Household Sewer loans are 3 year loans to property owners at an interest rate of 15%. Payments are made monthly.

The Stratford Tourism loan is a 4 year interest free loan.

The Stratford Perth Humane Society loan is a 4 year interest free loan.

The Stratford Chef School loan is a 6 year loan at an interest rate of 5%. Only interest is paid the first year with principle payments starting Fall 2017.

#### 4. Investments:

|                      | 2016<br>Cost     | Market Value | 2015<br>Cost | Market Value |
|----------------------|------------------|--------------|--------------|--------------|
| Bankers' acceptances |                  | \$           | - \$         | -            |
| Deposit notes/GIC's  | 2,961,120        | 2,930,800    | 2,740,400    | 2,716,738    |
| Fixed Income         | 13,771,265       | 13,635,056   | 13,552,655   | 13,660,709   |
|                      | \$<br>16,732,385 | \$16,565,856 | \$16,293,055 | \$16,377,447 |

Long-term investments earn interest between 1.45% and 6.98% and have maturity dates between January 2017 and December 2108.

# **CORPORATION OF THE CITY OF STRATFORD** Notes to Consolidated Financial Statements (continued)

#### 5. Investment in Government Business Enterprises:

The Corporation holds a 100% interest in Festival Hydro Inc. and Festival Hydro Services Inc. as follows:

|                        |                                       |    | 2016                    | 201                    |
|------------------------|---------------------------------------|----|-------------------------|------------------------|
| tival Hydro Inc        | (a)                                   | \$ | 39,567,778 \$           | 38,973,743             |
| tival Hydro Servic     |                                       | Ą  | 856,947                 | 810,835                |
|                        |                                       |    |                         |                        |
|                        |                                       | \$ | 40,424,725 \$           | 39,784,578             |
| Festival Hy            | dro Inc.:                             |    |                         |                        |
|                        |                                       |    | 2016                    | 201                    |
| <u>Financial n</u>     |                                       |    |                         |                        |
| Financial p<br>Current |                                       | \$ | 15,733,197 \$           | 12 216 66              |
|                        |                                       | \$ | 51,874,190              | 13,216,66<br>51,628,28 |
| Capital a              | i tax assets                          |    |                         | 51,628,28<br>841,04    |
| Other A                |                                       |    | 566,403<br>2,136,148    | 841,04<br>2,095,88     |
| Total asset            |                                       |    | 70,309,938              | 67,781,88              |
| Pogulat                | bry balances                          |    | 706,374                 | 2,041,86               |
| Regulation             | Jy balances                           |    | 700,574                 | 2,041,00               |
| Current                | liabilities                           |    | 13,430,722              | 11,832,56              |
| Demand                 | loan payable to the City of Stratford |    | 15,600,000              | 15,600,00              |
|                        | ployment benefits                     |    | 1,401,539               | 1,379,33               |
| Other lia              | bilities                              |    | 15,083,696              | 15,876,49              |
| Total liabili          | ties                                  |    | 45,515,957              | 44,688,38              |
| Regulate               | bry balances                          |    | 1,532,577               | 1,761,62               |
| Equity                 |                                       | \$ | 23,967,778 \$           | 23,373,74              |
| Financial a            | tivitiec.                             |    |                         |                        |
| Revenue                |                                       | \$ | 91,739,176 \$           | 83,056,06              |
|                        | ig expenses                           | Ą  | (86,634,544)            | (79,188,07             |
|                        | costs (net)                           |    | (1,721,534)             | (1,904,29              |
| Income                 |                                       |    | (546,730)               | (1,193,46              |
|                        | ement in regulatory balance           |    | (1,100,360)             | 2,488,61               |
|                        | omprehensive income (loss)            |    | (1,100,500)<br>(22,973) | (18,51                 |
|                        | eginning of year                      |    | 23,373,743              | 21,313,41              |
|                        | ls paid or payable on common shares   |    | (1,119,000)             | (1,180,00              |
|                        |                                       |    |                         |                        |
| Equity, end            | of year                               | \$ | 23,967,778 \$           | 23,373,74              |
|                        |                                       |    | 2016                    | 20                     |
| Investment             | : in Festival Hydro Inc.:             |    |                         |                        |
|                        | end of year                           | \$ | 23,967,778 \$           | 23,373,74              |
|                        | loan payable to the City of Stratford | Ψ  | 15,600,000              | 15,600,00              |
| Net investr            | nent                                  | \$ | 39,567,778 \$           | 38,973,74              |
| Net investi            |                                       | Ψ  | 55,507,170 ¥            | 50,575,7               |

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

#### 5. Investment in Government Business Enterprises (continued):

(b) Festival Hydro Services Inc.:

|  |    | 2016                    |    | 2015      |
|--|----|-------------------------|----|-----------|
| Financial position:                          |    |                         |    |           |
| Current assets                               | \$ | 119,331                 | \$ | 94,783    |
| Capital assets                               | Ŧ  | 2,282,731               | т  | 2,511,800 |
| Other assets                                 |    | 72,977                  |    | 61,691    |
| Total assets                                 |    | 2,475,039               |    | 2,668,274 |
| Current liabilities                          |    | 52,209                  |    | 66,524    |
| Demand loan payable to the City of Stratford |    | 372,000                 |    | 372,000   |
| Other liabilities                            |    | 1,565,883               |    | 1,790,915 |
| Total liabilities                            |    | 1,990,092               |    | 2,229,439 |
| Equity                                       | \$ | 484,947                 | \$ | 438,835   |
|  |    |                         |    |           |
| Financial activities:<br>Revenues            | \$ | 1,252,017               | ÷  | 1,037,023 |
| Operating expenses                           | Ą  | (1,080,841)             | P  | (929,051) |
| Finance costs (net)                          |    | (1,000,041)<br>(61,064) |    | (82,385)  |
| Income tax                                   |    | (64,000)                |    | 6,000     |
| Net assets, beginning of year                |    | 438,835                 |    | 407,248   |
| Dividends on common shares                   |    | -                       |    | -         |
| Equity, end of year                          | \$ | 484,947                 | \$ | 438,835   |
|  |    | - 1-                    |    |           |
|  |    | 2016                    |    | 2015      |
| Investment in Festival Hydro Services Inc.:  |    |                         |    |           |
| Equity, end of year                          | \$ | 484,947                 | \$ | 438,835   |
| Demand loan payable to the City of Stratford | Ŧ  | 372,000                 | т  | 372,000   |
| Net investment                               | \$ | 856,947                 | \$ | 810,835   |
|  | Ŷ  | 250/51/                 | т  | 510/055   |

During the year, and within the normal course of operations, the Corporation was provided water and sewer billing and collection services by Festival Hydro. Amounts paid to Festival Hydro Inc. by the Corporation were \$465,382 (2015 - \$450,594).

The Corporation also leases space from Festival Hydro for which it paid rent of \$34,213 (2015 - \$33,673) during the year.

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

#### 6. Pension agreement:

The Corporation makes contributions to the Ontario Municipal Employees Retirement Fund (OMERS), a multi-employer plan, on behalf of its employees. The plan is a defined benefit plan which specifies the amount of the retirement benefit to be received by the employees based on the length of service and rates of pay. The 2016 contribution rates are 9.0% for employee earnings below the year's maximum pensionable earnings and 14.6% thereafter for employees with a normal retirement age of 65. The 2016 contribution rates are 9.2% for employees earnings below the year's maximum pensionable earnings and 15.8% thereafter for employees with a normal retirement age of 60. Employees and employers contribute jointly to the plan.

OMERS is a multi-employer pension plan, therefore any pension plan surplus or deficit is a joint responsibility of all Ontario municipalities and their employees. As a result, the Corporation does not recognize any share of the OMERS pension surplus or deficit. Employer contributions for current service amounted to \$3,013,288 (2015 - \$2,711,546) and are matched by employee contributions in a similar manner. Employer contributions are recognized as an expenditure in the consolidated statement of financial activities in the year contributions are made.

#### 7. Deferred revenue:

|   | Decembe  | r 31, 2015  | Additions |   | Withdr      | awals                             | Decer | mber 31, 2016   |
|---|----------|---|-----------|---|-------------|-----------------------------------|-------|---|
| Obligatory reserve funds:   |          |   |           |   |             |                                   |       |   |
| Development charges   | \$       | 6,611,258   | \$        | 3,091,917   | \$          | 957,578                           | \$    | 8,745,598   |
| Subdivider contributions  |          | 103,835   |           | 2,773   |             |                                   |       | 106,608   |
| Recreational land (The Planning Act)  |          | 521,772   |           | 26,967  |             | 13,679                            |       | 535,060   |
| Federal gas tax   |          | 3,493,284   |           | 1,986,237   |             | 1,424,727                         |       | 4,054,794   |
| Provincial gas tax  |          | 604,162   |           | 459,457   |             | 529,157                           |       | 534,462   |
| Other current miscellaneous   |          | 95,789  |           |   |             | 86,062                            |       | 9,727   |
| Other consolidated entities:  |          |   |           |   |             |                                   |       | -   |
| Other   |          | 124,839   |           | 42,394  |             |                                   |       | 167,233   |
|   | \$       | 11,554,939  | \$        | 5,609,745   | \$          | 3,011,202                         | \$    | 14,153,482  |
|   |          |   |           |   |             |                                   |       |   |
|   | - ·      |   |           |   |             |                                   | -     | 1 04 0045   |
|   | Decembe  | r 31, 2014  | Additions |   | Withd       | Irawals                           | Dece  | ember 31, 2015  |
| Obligatory reserve funds:   | Decembe  |   |           | 1 606 700   |             |                                   |       |   |
| Development charges   | Decembe  | 6,452,075   |           | 1,696,782   | Withc<br>\$ | lrawals<br>1,537,599              |       | 6,611,258   |
| Development charges<br>Subdivider contributions   | Decembe  | 6,452,075<br>101,089                                      |           | 2,746   |             |                                   |       | 6,611,258<br>103,835  |
| Development charges<br>Subdivider contributions<br>Recreational land (The Planning Act)   | Decembe  | 6,452,075<br>101,089<br>437,532                           |           | 2,746<br>84,240                                   |             | 1,537,599                         |       | 6,611,258<br>103,835<br>521,772                                   |
| Development charges<br>Subdivider contributions<br>Recreational land (The Planning Act)<br>Federal gas tax  | Decembe  | 6,452,075<br>101,089<br>437,532<br>2,319,447              |           | 2,746<br>84,240<br>1,862,207                      |             | 1,537,599<br>688,370              |       | 6,611,258<br>103,835<br>521,772<br>3,493,284                      |
| Development charges<br>Subdivider contributions<br>Recreational land (The Planning Act)<br>Federal gas tax<br>Provincial gas tax  | Decembe  | 6,452,075<br>101,089<br>437,532                           |           | 2,746<br>84,240<br>1,862,207<br>451,372           |             | 1,537,599                         |       | 6,611,258<br>103,835<br>521,772<br>3,493,284<br>604,162           |
| Development charges<br>Subdivider contributions<br>Recreational land (The Planning Act)<br>Federal gas tax<br>Provincial gas tax<br>Other current miscellaneous                                 | Decembe  | 6,452,075<br>101,089<br>437,532<br>2,319,447              |           | 2,746<br>84,240<br>1,862,207                      |             | 1,537,599<br>688,370              |       | 6,611,258<br>103,835<br>521,772<br>3,493,284                      |
| Development charges<br>Subdivider contributions<br>Recreational land (The Planning Act)<br>Federal gas tax<br>Provincial gas tax<br>Other current miscellaneous<br>Other consolidated entities: | Decembe  | 6,452,075<br>101,089<br>437,532<br>2,319,447<br>1,442,544 |           | 2,746<br>84,240<br>1,862,207<br>451,372<br>95,789 |             | 1,537,599<br>688,370<br>1,289,754 |       | 6,611,258<br>103,835<br>521,772<br>3,493,284<br>604,162<br>95,789 |
| Development charges<br>Subdivider contributions<br>Recreational land (The Planning Act)<br>Federal gas tax<br>Provincial gas tax<br>Other current miscellaneous                                 | December | 6,452,075<br>101,089<br>437,532<br>2,319,447              |           | 2,746<br>84,240<br>1,862,207<br>451,372           |             | 1,537,599<br>688,370              |       | 6,611,258<br>103,835<br>521,772<br>3,493,284<br>604,162           |

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

#### 8. Solid waste landfill closure and post-closure liability:

Solid waste landfill closure and post-closure liability, accounts for anticipated closure and post-closure costs for the existing and closed landfill sites. This liability is the estimated cost to date, based on a volumetric basis, of the expenditures related to those activities required when the site or phase stops accepting waste.

Post-closure activities include all activities related to monitoring the site once it can no longer accept waste, including acquisition of any additional land for buffer zones, treatment and monitoring of leachate, monitoring ground water and surface water, gas monitoring and recovery, and ongoing maintenance of various control systems, drainage system and final cover.

The estimated liability for the care of landfill sites is the present value of future cash flows associated with closure and post-closure costs. The liability includes the portion of the landfill that was closed in 1995. This liability is not funded with reserves.

Key assumptions in arriving at the liability are:

|  | 2016     | 2015   |
|--|----------|--|
| The landfill is expected to reach capacity in 2043<br>Remaining capacity as at December 31, 2016<br>Expected closing cost in 2016 dollars<br>Costs still to be recognized<br>Expected inflation rate<br>Discount rate<br>Estimated time needed for post-closure care |          | 1.80 million tonnes<br>\$ 905,158<br>\$ 428,818<br>2%<br>4.10% |
|  | 50 fears | 5 50 fears   |

#### 9. Commitments:

In accordance with a service agreement entered into by the municipality in 1970 with the Ontario Clean Water Agency (the "Agency"), the existing sewage system is operated by the Agency. The municipality is obligated to meet all operating costs related to the project. This agreement was renewed January 1, 2012 for 5 years. The agreement was extended one year to December 31, 2017. The future payments are \$876,977 for 2017.

The Corporation leases vehicles. The leases are renewed every one or two years. The 2017 commitment is \$49,444. The commitment thereafter will be affected by changes to the leased fleet and inflation.

Notes to Consolidated Financial Statements (continued)

#### For the year ended December 31, 2016

#### 10. Employee benefits payable:

Employee future benefits are liabilities of the Corporation to its employees and early retirees for benefits earned but not taken. Details are as follows:

|   | 2016                         | 2015                         |
|---|------------------------------|------------------------------|
| Post-retirement benefits (a)<br>Workplace Safety and Insurance Board Obligation (b) | \$<br>8,877,401<br>3,865,717 | \$<br>8,288,394<br>7,001,040 |
|   | \$<br>12,743,118             | \$<br>15,289,434             |

The Corporation provides benefits to retirees until they reach 65 years of age, provides certain benefits to employees on long-term disability, allows certain employees to accumulate unused sick leave to be taken as a cash payment on termination. Above values are based on actuarial and management estimates as at December 31, 2016.

(a) The actuarial analysis is only for the City of Stratford, not including WSIB. Significant assumptions used in the actuarial valuation are as follows:

|   | 2016               | 2015      |
|---|--------------------|-----------|
| Discount rate   | 3.90%              | 4.10%     |
| Rate of compensation increase                         | 1.50%              | 1.50%     |
| Healthcare cost increase                              | 5.00%              | 5.00%     |
| The benefit obligation continuity is as follows:      |                    |           |
|   | 2016               | 2015      |
|   |                    |           |
| Accrued benefit obligation end of prior year          | \$<br>7,486,700 \$ | 7,308,500 |
| Adjustment to accrued benefit obligation at January 1 | \$<br>551,000 \$   | 213,400   |
| Current period benefit cost                           | 392,800            | 427,300   |
| Retirement interest expenditure                       | 335,200            | 302,700   |
| Benefits paid   | (508,100)          | (765,200) |
| Accrued benefit obligation, December 31               | 8,257,600          | 7,486,700 |
| Unamortized actuarial loss (gain)                     | 353,000            | 551,000   |
| Liability for post-retirement benefits                | \$<br>8,610,600 \$ | 8,037,700 |

Post-retirement benefits expense is as follows:

|   | 2016                                    | 2015                            |
|---|---|---------------------------------|
| Current period benefit cost<br>Retirement interest expenditure<br>Amortization of actuarial (gain) loss | \$<br>392,800 \$<br>335,200<br>(40,100) | 427,300<br>302,700<br>(118,400) |
| Total post-retirement benefits expense  | \$<br>687,900 \$                        | 611,600                         |

Reserves have been established to partially provide for this past service liability. The balance at the end of the year is \$5,717,708 (2015 - \$5,442,154). An amount of \$439,854 (2015 - \$436,469) was paid out of reserves to employees who left the Corporation's employment during the current year.

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

#### 10. Employee benefits payable (continued):

The City of Stratford is a Workplace Safety and Insurance Board (WSIB) Schedule 2 employer. The City has recorded an accrual for (b) the estimate of future benefit costs and administrative loading as calculated by WSIB. During the year \$312,815 (2015-\$293,503) was paid by the City to the WSIB in relation to those benefits.

#### 11. Long-term debt:

The balance of long-term debt reported on the consolidated statement of financial position consists of total long-term debt incurred by municipal enterprises. The amount at the end of the year is as follows:

|   |    | 2016          | 2015       |
|---|----|---------------|------------|
| OSIFA debenture bearing interest at 2.57% due June 2032                 | \$ | 20,767,604 \$ | 22,107,647 |
| OSIFA debenture bearing interest at 2.47% due June 2017                 | Ŧ  | 84,337        | 253,014    |
| OSIFA debenture bearing interest at 2.78% due September 2024            |    | 536,000       | 603,000    |
| OSIFA debenture bearing interest at 2.74% due November 2028             |    | 3,470,417     | 3,759,618  |
| OMEIFA debenture bearing interest at 4.96% due November 2034            |    | 12,107,785    | 12,780,440 |
| OMEIFA debenture bearing interest at 2.70% due November 2034            |    | 1,015,517     | 1,058,825  |
| OMEIFA debenture bearing interest at 4.28% due December 2024            |    | 2,933,331     | 3,299,998  |
| OMEIFA debenture bearing interest at 3.21% due December 2026            |    | 14,028,425    | 15,431,267 |
| Royal Bank loan payable, interest at 2.63% per annum, due February 2026 |    | 4,083,110     | 4,811,019  |
| Royal Bank loan payable, interest at 2.42% per annum, due June 2024     |    | 1,584,878     | 1,751,812  |
| Royal Bank loan payable, interest at 2.84% per annum, due April 2027    |    | 4,337,216     | 4,466,442  |
| Royal Bank loan payable, interest at 2.88% per annum, due April 2028    |    | 4,290,667     | 4,417,821  |
| Royal Bank loan payable, interest at 1.75% per annum, due April 2020    |    | 886,882       | 1,143,006  |
| Royal Bank loan payable, interest at 2.49 per annum, due April 2025     |    | 1,700,488     | 1,881,616  |
| Royal Bank loan payable, interest at 2.51 per annum, due April 2023     |    | 1,401,942     | 1,461,370  |
| Royal Bank loan payable, interest at 2.80 per annum, due April 2026     |    | 1,404,705     | 1,462,528  |
|   | \$ | 74,633,304 \$ | 80,689,423 |
| Principal repayments are summarized as follows:                         |    |               |            |
| 2017  | \$ | 5,969,925     |            |
| 2018  |    | 5,922,932     |            |
| 2019  |    | 5,936,343     |            |
| 2020  |    | 5,805,648     |            |
| 2021  |    | 50,998,456    |            |
| Thereafter  |    |               |            |
|   | \$ | 74,633,304    |            |

Long-term liabilities and commitments to be financed from reserves beyond the term of Council are covered by by-law. The principal and interest payments required to service existing and pending issues and commitments are within the debt repayment limit prescribed by the Ministry of Municipal Affairs.

Total interest expense on long term debt was \$2,511,119 (2015 - \$2,573,630).

Notes to Consolidated Financial Statements (continued)

| For the year ended December 3 | 31, 2 | 2016 |
|-------------------------------|-------|------|
|-------------------------------|-------|------|

## 12. Public liability insurance:

In recent years there have been substantial increases in the premiums charged by the insurance industry for public liability insurance. As a result, the Corporation has undertaken some portion of the risk, which would normally have been covered by outside insurers.

The Corporation is self insured for public liability claims up to \$50,000 for any individual claim and \$50,000 for any number of claims arising out of a single occurrence. Outside coverage is in place for claims in excess of these limits.

Claims settled during the year amounted to \$209,320 (2015 - \$156,900) and have been provided for in the revenue fund and are accordingly reported as an expenditure in the consolidated statement of financial activities. Total unsettled claims at the end of the year are \$527,421 (2015 - \$531,780).

### 13. Accumulated surplus:

The accumulated surplus balance is comprised of balances in reserves and reserve funds, operating surplus, capital surplus, unfunded liabilities to be recovered in the future, investment in government business enterprises and investment in tangible capital assets.

|  |    | 2016            | 2015         |
|--|----|-----------------|--------------|
|  |    |                 |              |
| Reserves set aside for specific purpose by Council:      | +  |                 | 10 400 000   |
| Revenue purposes   | \$ | 15,928,685 \$   |              |
| Current purposes   |    | 1,521,196       | 1,571,675    |
| Capital purposes   |    | 9,463,843       | 6,992,191    |
| Total reserves   | \$ | 26,913,724 \$   | 25,050,522   |
| Reserve Funds set aside for specific purpose by Council: |    |                 |              |
| Revenue purposes   | \$ | 50,752 \$       | 49,432       |
| Current purposes   | +  | 1,573,608       | 1,148,006    |
| Capital purposes   |    | (651,628)       | (293,226)    |
| Total reserve funds                                      | \$ | 972,732 \$      |              |
|  | т  |                 |              |
| Amounts to be recovered:                                 |    |                 |              |
| Investment in Government Business Enterprises            | \$ | (7,800,000) \$  | (7,800,000)  |
| Solid waste landfill closure and post closure liability  |    | (1,172,793)     | (905,158)    |
| Employee benefits payable                                |    | (12,743,118)    | (15,289,434) |
| Long-term debt   |    | (74,633,304)    | (80,689,423) |
| Interest accrual on debt                                 |    | (173,263)       | (186,566)    |
| Total amounts to be recovered                            | \$ | (96,522,478) \$ |              |
| Cumulative operating deficit                             | \$ | (3,045,273) \$  | (2,052,656)  |
| Investment in Government Business Enterprise             | Ψ  | 40,424,726      | 39,784,578   |
| Land held for resale                                     |    | 1,494,760       | 1,659,807    |
| Work in Progress   |    | 12,019,285      | 10,584,044   |
| Investment in tangible capital assets                    |    | 257,938,275     | 258,401,194  |
| Total accumulated surplus                                | \$ | 240,195,751 \$  |              |
|  | Ψ  | =.0/100//01 ¥   | 225/101/115  |

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

## 14. Contingencies:

As of December 31, 2016, certain legal actions and other contingent liabilities are pending against the Corporation. Reference can be made to note 12 for details of the public liability insurance maintained by the Corporation. Not all contingencies can be estimated at year end since the outcome of these matters is indeterminate at this time.

#### 15. Financial Information for the Library Board:

The Ministry of Culture provides operating and pay equity grants to the Library. A condition of this grant is that the Library Board supply its financial information to the Ministry. This information may be included in the consolidated financial statements provided that the financial information of the library is identified either by a separate schedule or a note.

|  |    | 2016      | 2015            |
|--|----|-----------|-----------------|
| Revenue                                  |    |           |                 |
| Other grant revenue                      | \$ | 14,189    | \$<br>11,921    |
| Public library operating grant           |    | 50,798    | 50,798          |
| Pay equity grant                         |    | 604       | 604             |
| Fees and charges                         |    | 319,267   | 299,974         |
| Donations                                |    | 6,774     | 21,560          |
| Total revenue                            |    | 391,632   | 384,857         |
| Expenses                                 |    |           |                 |
| Wages                                    |    | 1,941,188 | 1,892,582       |
| Materials                                |    | 277,472   | 264,966         |
| Services                                 |    | 294,376   | 298,835         |
| Other                                    |    | 14,784    | 36,163          |
| Total expenses                           |    | 2,527,820 | 2,492,546       |
| Deficiency of revenue over expenses      | \$ | 2,136,188 | \$<br>2,107,689 |
| Deficiency was funded as follows:        |    |           |                 |
| Transfer from reserves and reserve funds |    | 18,346    | 67,907          |
| Contribution from the Corporation        |    | 2,117,842 | 2,039,782       |
|  | \$ | 2,136,188 | \$<br>2,107,689 |
|  | ·  | ·         |                 |

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

### 16. Segmented information:

The Corporation of the City of Stratford is a diversified municipal government institution that provides a wide range of services to its citizens. For reporting purposes the Corporation's operations and activities are organized in segments. The services and activities of each segment are as follows:

#### General government

This item is related to the revenues and expenses of the operations of the Corporation itself and cannot be directly attributed to a specific segment.

#### **Protection services**

Protection is comprised of police services, fire department and building department. The police services department is to ensure the safety and protection of the citizens and their property, preserve peace and good order, detect offenders and enforce the law. The fire department provides fire suppression service, fire prevention programs, training and education related to prevention and detection of fires. The building department enforces the building and construction codes and municipal by-laws.

#### Transportation services

Transportation services includes public works services related to planning, development and maintenance of the roadway systems, street lighting, transit and parallel transit, parking administration and control and the operations of the Stratford Municipal Airport.

#### **Environmental services**

Environmental services include providing sanitary and storm sewer, water, water collection and disposal and recycling services.

#### **Health services**

Health services are comprised of public health services which works to improve the overall health of the population and overcome health inequalities by providing services to individuals and communities. This segment also includes ambulance services and cemetery operations.

#### Social and Family services

Social Services provides services that are meant to help the less fortunate in society through Ontario Works assistance, child care subsidy program and best start and special needs programs. This segment also includes the operations of a municipal day care.

#### Social housing

Housing services are meant to help the less fortunate through social housing, affordable housing and public housing programs.

#### **Recreation and Cultural services**

Recreation and cultural services are meant to improve the health and development of the citizens. Programs such as swimming, skating, day camps, festivals and library services are provided at locations such as parks, library, art gallery, recreation complexes, arenas, sports fields and other municipal buildings. This segment also includes grants to numerous community organizations providing recreation and cultural activities.

#### **Planning and Development**

Planning and development services manages urban development for business interests, environmental concerns, heritage matters, local neighbourhoods and the city centre. This segment also includes economic development and tourism.

For each reported segment, revenues and expenses represent amounts that are directly attributable to the segment and amounts that are allocated on a reasonable basis. Therefore, certain allocation methodologies are used in preparation of segmented financial information. The revenue fund reports on municipal services that are funded primarily by property taxation revenues. Taxation and payments-in-lieu of taxes are apportioned based on the segment's net surplus. The segmented information follows the same accounting policies as disclosed in note 1.

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2016

16. Segmented Information (continued)

| For the year ended<br>December 31 | General<br>overnment | Protection<br>Services | ansportation<br>Services | E  | nvironmental<br>Services | Health<br>Services | Social and mily Services | Social<br>Housing | Recreation and<br>ultural Services | Planning & evelopment | 2016<br>Total    |
|-----------------------------------|----------------------|------------------------|--------------------------|----|--------------------------|--------------------|--------------------------|-------------------|------------------------------------|-----------------------|------------------|
| Revenue                           |                      |                        |                          |    |                          |                    |                          |                   |                                    |                       |                  |
| Taxation                          | \$<br>3,568,721      | \$<br>7,763,068        | \$<br>6,257,478          | \$ | 5,725,045                | \$<br>3,710,479    | \$<br>10,057,112         | \$<br>6,435,549   | \$<br>5,573,749                    | \$<br>3,564,274       | \$<br>52,655,477 |
| Grants                            | 3,900                | 413,068                | 617,144                  |    | 2,467,361                | 3,026,650          | 14,728,325               | 3,144,338         | 184,737                            | 953,292               | 25,538,815       |
| Other Municipalities              | 277,069              |                        |                          |    |                          |                    | 1,346,547                | 2,547,789         | 36,100                             |                       | 4,207,505        |
| Fees and user charges             | 425,215              | 207,567                | 1,172,291                |    | 13,410,610               | 68,348             | 3,049,216                | 2,467,813         | 722,515                            |                       | 21,523,575       |
| Licences and permits              | 908,887              | 12,150                 |                          |    |                          |                    |                          |                   |                                    |                       | 921,037          |
| Rents, fines, penalties           | 661,786              |                        | 850,253                  |    |                          | 285,562            |                          | 3,812,295         | 2,032,387                          |                       | 7,642,283        |
| Other                             | 3,498,057            | 6,393                  | 1,096,082                |    | 15,969                   | 239,468            | 21,958                   |                   | 330,636                            | 756,024               | 5,964,587        |
|                                   | 9,343,636            | 8,402,246              | 9,993,248                |    | 21,618,985               | 7,330,508          | 29,203,159               | 18,407,784        | 8,880,123                          | 5,273,590             | 118,453,278      |
|                                   |                      |                        |                          |    |                          |                    |                          |                   |                                    |                       |                  |
| Expenses                          |                      |                        |                          |    |                          | X                  |                          |                   |                                    |                       |                  |
| Salaries & benefits               | 3,353,976            | 13,992,994             | 4,919,553                |    | 3,141,987                | 3,894,939          | 8,137,111                | 759,103           | 4,939,357                          | 996,348               | 44,135,368       |
| Material                          | 389,461              | 518,084                | 3,478,057                |    | 1,822,397                | 331,399            | 416,894                  | 2,457,277         | 1,479,422                          | 384,463               | 11,277,454       |
| Contracted Services               | 792,223              | 840,115                | 1,399,251                |    | 3,222,945                | 167,740            | 1,542,576                | 2,973,562         | 1,897,020                          | 2,145,360             | 14,980,792       |
| External Transfers                | 394,314              |                        |                          |    |                          | 3,100,474          | 9,865,407                | 6,112,187         | 929,986                            | 3,067,136             | 23,469,504       |
| Amortization                      | 475,619              | 463,287                | 2,934,164                |    | 2,211,611                | 115,725            | 287,432                  | 283,646           | 1,453,547                          | 3,776                 | 8,228,807        |
| Other                             | 1,922,678            | 126,761                | 118,530                  |    | 1,357,278                | 9,087              | 402,578                  | 629,443           | 746,204                            | 314,164               | 5,626,723        |
|                                   | 7,328,270            | 15,941,241             | 12,849,555               |    | 11,756,219               | 7,619,365          | 20,651,997               | 13,215,218        | 11,445,536                         | 6,911,246             | 107,718,647      |
| Net Revenue<br>(expenditures)     | \$<br>2,015,366      | \$<br>(7,538,995)      | \$<br>(2,856,307)        | \$ | 9,862,766                | \$<br>(288,857)    | \$<br>8,551,162          | \$<br>5,192,567   | \$<br>(2,565,413)                  | \$<br>(1,637,656)     | \$<br>10,734,631 |

Notes to Consolidated Financial Statements (continued)

For the year ended December 31, 2015

16. Segmented Information (continued)

| For the year ended<br>December 31 | G  | General<br>overnment | Protection<br>Services | Tra | ansportation<br>Services | E  | nvironmental<br>Services | Health<br>Services | Social and mily Services | Social<br>Housing | Recreation and<br>ultural Services | Planning &<br>evelopment | 2015<br>Total    |
|-----------------------------------|----|----------------------|------------------------|-----|--------------------------|----|--------------------------|--------------------|--------------------------|-------------------|------------------------------------|--------------------------|------------------|
| Revenue                           |    |                      |                        |     |                          |    |                          |                    |                          |                   |                                    |                          |                  |
| Taxation                          | \$ | 3,286,778            | \$<br>8,866,407        | \$  | 5,895,961                | \$ | 5,441,682                | \$<br>3,503,682    | \$<br>9,423,092          | \$<br>5,769,625   | \$<br>5,388,247                    | \$<br>4,137,016          | \$<br>51,712,490 |
| Grants                            |    | 5,876                | 347,864                |     | 2,197,773                |    | 1,357,450                | 3,184,644          | 14,145,252               | 2,247,759         | 153,579                            | 1,992,045                | 25,632,242       |
| Other Municipalities              |    | 269,800              |                        |     |                          |    |                          | 8,671              | 1,454,496                | 2,406,557         | 34,537                             |                          | 4,174,061        |
| Fees and user charges             |    | 943,076              | 188,870                |     | 322,033                  |    | 12,928,914               | 55,466             | 2,707,135                | 2,350,106         | 704,292                            | 6,537                    | 20,206,429       |
| Licences and permits              |    | 1,070,245            | 17,525                 |     | 627,601                  | -  | 823                      | 297,191            |                          |                   | 1,994,063                          |                          | 4,005,801        |
| Rents, fines, penalties           |    | 632,595              |                        |     |                          |    |                          |                    |                          | 3,671,240         | 22,376                             |                          | 4,326,211        |
| Other                             |    | 4,793,441            | 92,020                 |     | 809,728                  |    | 65,250                   | 238,772            | 17,832                   |                   | 282,127                            | 2,906,840                | 9,206,012        |
|                                   |    | 11,001,811           | 9,512,686              |     | 9,853,096                |    | 19,792,473               | 7,288,426          | 27,747,807               | 16,445,287        | 8,579,221                          | 9,042,438                | 119,263,246      |
|                                   |    |                      |                        |     |                          |    |                          |                    |                          |                   |                                    |                          |                  |
| Expenses                          |    |                      |                        |     |                          |    |                          |                    |                          |                   |                                    |                          |                  |
| Salaries & benefits               |    | 3,233,295            | 16,402,424             |     | 4,672,673                |    | 3,123,508                | 3,922,331          | 7,861,746                | 683,247           | 4,871,907                          | 786,834                  | 45,557,967       |
| Material                          |    | 288,631              | 563,325                |     | 2,014,781                |    | 1,444,160                | 324,400            | 434,127                  | 2,193,063         | 1,398,673                          | 142,269                  | 8,803,429        |
| Contracted Services               |    | 2,063,613            | 765,083                |     | 2,656,314                |    | 3,353,673                | 291,961            | 1,307,823                | 1,971,473         | 1,883,261                          | 4,220,885                | 18,514,087       |
| External Transfers                |    | 393,651              |                        |     |                          |    |                          | 2,682,175          | 9,469,523                | 5,773,401         | 864,615                            | 3,165,611                | 22,348,976       |
| Amortization                      |    | 490,297              | 497,279                |     | 2,868,540                |    | 2,219,894                | 110,966            | 236,531                  | 250,566           | 1,456,457                          | 5,025                    | 8,135,555        |
| Other                             |    | 425,221              | 371,035                |     | 155,704                  |    | 1,273,832                | 17,874             | 457,158                  | 1,231,247         | 828,064                            | 357,633                  | 5,117,769        |
|                                   |    | 6,894,708            | 18,599,147             |     | 12,368,013               |    | 11,415,067               | 7,349,707          | 19,766,909               | 12,102,998        | 11,302,977                         | 8,678,257                | 108,477,781      |
| Net Revenue<br>(expenditures)     | \$ | 4,107,103            | \$<br>(9,086,461)      | \$  | (2,514,917)              | \$ | 8,377,406                | \$<br>(61,281)     | \$<br>7,980,898          | \$<br>4,342,290   | \$<br>(2,723,756)                  | \$<br>364,180            | \$<br>10,785,465 |

#### CORPORATION OF THE CITY OF STRATFORD Notes to Consolidated Financial Statements (continued) DRAFT Year ended December 31, 2016

17. Tangible Capital Assets

|                             | General<br>Land | Land<br>Improvements | Buildings and<br>Building Equipment | Computer<br>Equipment | Furniture and<br>Fixtures | Vehicles  | Linear<br>Assets | Machinery and<br>Equipment | Bridges<br>Walking | Other   | Infrastructure<br>Roads | Bridges   | W/WW Facilities | Underground and<br>Other Networks | Total       | Work<br>In Progress | Grand Total |
|-----------------------------|-----------------|----------------------|-------------------------------------|-----------------------|---------------------------|-----------|------------------|----------------------------|--------------------|---------|-------------------------|-----------|-----------------|-----------------------------------|-------------|---------------------|-------------|
| Cost                        |                 |                      |                                     |                       |                           |           |                  |                            |                    |         |                         |           |                 |                                   |             |                     |             |
| Balance, Dec 31, 2015       | 17,074,871      | 5,055,729            |                                     |                       | 6,358,611                 | 9,690,034 | 5,998,517        | 14,254,060                 |                    | 109,738 | 111,281,776             | 7,757,257 |                 |                                   | 415,527,826 |                     |             |
| Additions                   | 0               | 6,700                | 790,587                             | 167,875               | 58,081                    | 564,007   | 0                | 1,229,922                  | . (                | 0       | 2,161,395               | 478,137   | 2,167,900       | 132,633                           | 7,757,237   | 1,470,798           | 9,228,035   |
| Adjustments                 | 0               | 0                    | -                                   | 0                     | -                         | 0         | 0                | 0                          |                    | 0       | 0                       | 0         | C               | 0 0                               | -           | 0                   | -           |
| Disposals                   | 0               | 0                    | -681                                |                       | -23,249                   | -585,582  | 0                | -135,848                   |                    | , v     | 0                       | 0         |                 | 9                                 | -745,360    | -35,557             | -780,917    |
| Balance, Dec 31, 2016       | 17,074,871      | 5,062,429            | 69,761,450                          | 3,753,456             | 6,393,443                 | 9,668,459 | 5,998,517        | 15,348,134                 | 57,542             | 109,738 | 113,443,171             | 8,235,394 | 77,690,263      | 89,942,836                        | 422,539,703 | 12,019,285          | 434,558,989 |
| Accumulated Amortization    |                 |                      |                                     |                       |                           |           |                  |                            |                    |         |                         |           |                 |                                   |             |                     |             |
| Balance, Dec 31, 2015       | 0               | 1,467,147            | 26,478,082                          | 2,666,895             | 4,061,568                 | 6.232.068 | 4,670,543        | 9,847,022                  | 5,914              | 9,745   | 46.632.104              | 2,984,266 | 30,298,668      | 21,772,608                        | 157,126,630 | 0                   | 157,126,630 |
| Amortization                | 0               |                      |                                     |                       |                           |           | 90,244           | 920,838                    |                    |         | 1,898,073               | 97,290    |                 |                                   |             |                     |             |
| Adjustments                 | 0               |                      |                                     | 0                     |                           | 0         | 0                | (                          |                    | -       | 0                       | 0         |                 |                                   |             | 0                   |             |
| Disposals                   | 0               | 0                    | 0                                   |                       | -23,249                   | -585,582  | 0                | -135,324                   | . (                | 0       | 0                       | 0         | C               | 0 0                               | -744,155    | 0                   | -744,155    |
| Balance, Dec 31, 2016       | 0               | 1,595,415            | 28,306,794                          | 2,960,859             | 4,347,581                 | 6,368,340 | 4,760,787        | 10,632,536                 | 7,832              | 11,188  | 48,530,177              | 3,081,556 | 31,356,597      | 22,641,767                        | 164,601,430 | 0                   | 164,601,429 |
|                             |                 |                      |                                     |                       |                           |           |                  |                            |                    |         |                         |           |                 |                                   |             |                     |             |
| Net Book Value Dec 31, 2016 | 17,074,871      | 3,467,014            | 41,454,656                          | 792,597               | 2,045,862                 | 3,300,119 | 1,237,730        | 4,715,598                  | 49,710             | 98,550  | 64,912,994              | 5,153,838 | 46,333,666      | 67,301,069                        | 257,938,273 | 12,019,285          | 269,957,560 |
|                             |                 |                      |                                     |                       |                           |           |                  |                            |                    |         |                         |           |                 |                                   |             |                     |             |
| Cost                        |                 |                      |                                     |                       |                           |           |                  |                            |                    |         |                         |           |                 |                                   |             |                     |             |
| Balance, Dec 31, 2014       | 17,075,087      | 5,006,311            | 68,070,598                          | 3,345,707             | 6,275,016                 | 9,496,528 | 5,959,228        | 13,867,659                 | 57,542             | 109,739 | 108,958,667             | 7,454,334 | 73,887,872      | 88,920,325                        | 408,484,612 | 8,782,215           | 417,266,827 |
| Additions                   | 0               | 36,477               | 980,644                             | 239,874               | 101,097                   | 1,512,155 | 39,289           | 479,030                    |                    | 0       | 2,323,364               | 302,923   | 1,634,491       | . 889,878                         | 8,539,222   | 1,836,914           | 10,376,136  |
| Adjustments                 | -216            | 12,941               | -68,697                             | 0                     | -2,117                    | -1        | 0                | -14,306                    | ; C                | -1      | -255                    | 0         | C               | ) 0                               | -72,652     | 0                   | -72,652     |
| Disposals                   | 0               | 0                    | 11,001                              |                       | 15,385                    | 1,318,648 | 0                | 78,323                     | (                  | 0       | 0                       | 0         | C               | ) 0                               | 1,423,357   | 35,085              | 1,458,442   |
| Balance, Dec 31, 2015       | 17,074,871      | 5,055,729            | 68,971,544                          | 3,585,581             | 6,358,611                 | 9,690,034 | 5,998,517        | 14,254,060                 | 57,542             | 109,738 | 111,281,776             | 7,757,257 | 75,522,363      | 89,810,203                        | 415,527,825 | 10,584,044          | 426,111,869 |
| Accumulated Amortization    |                 |                      |                                     |                       |                           |           |                  |                            |                    |         |                         |           |                 |                                   |             |                     |             |
| Balance, Dec 31, 2014       | 0               | 1,326,224            | 24,721,838                          | 2,352,098             | 3,776,177                 | 6,701,954 | 4,581,282        | 8,973,083                  | 3,996              | 8,300   | 44,766,793              | 2,890,881 | 29,240,130      | 20,907,934                        | 150,250,691 | 0                   | 150,250,691 |
| Amortization                | 0               | 127,799              | 1,796,690                           | 314,796               | 301,851                   | 719,458   | 89,261           | 925,935                    | 1,918              | 1,443   | 1,865,487               | 93,385    | 1,058,538       | 8 864,674                         | 8,161,235   | 0                   | 8,161,235   |
| Adjustments                 | 0               | 13,124               | -29,445                             | 1                     | -1,075                    | 1         | 0                | -8,112                     | . (                | 2       | -176                    | 0         | C               | 0                                 | -25,680     | 0                   | -25,680     |
| Disposals                   | 0               | 0                    | 11,001                              |                       | 15,385                    | 1,189,345 | 0                | 43,884                     | . (                | 0       | 0                       | 0         | C               | 0 0                               | 1,259,615   | 0                   | 1,259,615   |
| Balance, Dec 31, 2015       | 0               | 1,467,147            | 26,478,082                          | 2,666,895             | 4,061,568                 | 6,232,068 | 4,670,543        | 9,847,022                  | 5,914              | 9,745   | 46,632,104              | 2,984,266 | 30,298,668      | 21,772,608                        | 157,126,631 | 0                   | 157,126,631 |
|                             |                 |                      |                                     |                       |                           |           |                  |                            |                    |         |                         |           |                 |                                   |             |                     |             |
| Net Book Value Dec 31, 2015 | 17,074,871      | 3,588,582            | 42,493,462                          | 918,686               | 2,297,043                 | 3,457,966 | 1,327,974        | 4,407,038                  | 51,628             | 99,993  | 64,649,672              | 4,772,991 | 45,223,695      | 68,037,595                        | 258,401,195 | 10,584,044          | 268,985,239 |

Notes to Consolidated Financial Statements (continued)

## For the year ended December 31, 2016

## 18. Budget:

The Financial Plan (budget) By-Law adopted by Countil on January 25, 2016 was not prepared on a basis consistent with that used to report actual results (Public Sector Accounting Standards). The budget was prepared on a modified accrual basis while Canadian Public Sector Accounting Standards now require a full accrual basis. The budget figures anticipated use of surpluses accumulated in previous years to reduce current year expenditures in excess of current year revenues to \$NIL. In addition, the budget expensed all tangible capital expenditures rather than including amortization expense. As a result, the budget figures presented in the statements of operations represent the Financial Plan adopted by Council January 25, 2016 including proportionate consolidated budgets of local boards with adjustments as follows:

|                 |   | 2016          |
|-----------------|---|---------------|
| Financi<br>Add: | ial Plan (budget) Bylaw deficit for the year    | \$<br>269,945 |
|                 | Budgeted principal repayment of debt            | 6,066,351     |
|                 | Budgeted transfer to accumulated surplus        | 9,665,998     |
|                 | Capital Expenditures                            | 7,809,715     |
| Less:           |   |               |
|                 | Budgeted transfers from accumulated surplus     | (15,735,792)  |
|                 | Amortization                                    | (7,380,409)   |
| Budget          | t surplus (deficit) per statement of operations | \$<br>695,808 |

#### **19.** Financial information for SEED Co.:

|                                     | 2016          | 2015          |
|-------------------------------------|---------------|---------------|
| Revenue                             |               |               |
| Ontario grants                      | \$<br>168,401 | \$<br>117,040 |
| Federal grants                      | 665,838       | 1,875,005     |
| Other revenue                       | 379           | 13,800        |
| Special project revenue             | 738,699       | 2,126,195     |
| Total revenue                       | 1,573,316     | 4,132,040     |
| Expenses                            |               |               |
| Wages                               | 393,318       | 236,444       |
| Materials                           | 127,953       | 19,386        |
| Services                            | 227,936       | 368,410       |
| Special project                     | 1,395,566     | 4,015,823     |
| Other                               | 62,267        | 140,728       |
| Total expenses                      | 2,207,039     | 4,780,792     |
| Deficiency of revenue over expenses | \$<br>633,723 | \$<br>648,752 |
| Deficiency was funded as follows:   |               |               |
| Contribution from the Corporation   | 576,115       | 606,000       |
| Contribution from reserve           | 57,608        | 42,752        |
|                                     | \$<br>633,723 | \$<br>648,752 |
|                                     | -1 -          |               |

# **Independent Auditors' Report**

## To the Members of Council, Inhabitants and Ratepayers of The Corporation of the City of Stratford

We have audited the accompanying consolidated financial statements of The Corporation of the City of Stratford which comprise the consolidated statement of financial position as at December 31, 2016, and the consolidated statements of operations, changes in net debt and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally a cepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from the area misstatement.

An audit involves performing procedures to obtain audic evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated *Fina* cial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by City management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of The Corporation of the City of Stratford as at December 31, 2016, and the consolidated results of its operations, its consolidated changes in net debt and its consolidated cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Date approved Brantford, Ontario CHARTERED PROFESSIONAL ACCOUNTANTS Licensed Public Accountants

## **CORPORATE SERVICES DEPARTMENT**

# Project Update to Finance & Labour Relations Sub-Committee September 19, 2017

## **Director's Office**

Staffing:

IT Business Analyst re-posting Director position posted

## 2018 Budget:

Department/CAO meetings ongoing throughout August/September Next Pre-Budget meeting and Open House scheduled for September 18th

**Provincial Regulations:** 

estimated costs

Municipal Act – Bill 68 – has received royal assent, staff is performing a review of notable changes Bill 148 – Fair Workplace, Better Jobs Act will have an impact and staff will review

Other:

Agreement with Chef School – complete DC By-Law Transit – Consultant working on background study Meetings are occurring regarding lease proposal from Chocolate Barr's

## Finance/Tax

## Finance:

Finance Clerk being hired due to a resignation – in the interim temporary assistance has been hired until end of September

## Information Technology (I.T.)

Parking Software Upgrade:

Phase 2 for 2017 (online payment of parking tickets) Status: In Progress

Unified Communications:

Project is awarded - timeline is approximately 6 months

GIS External Viewer:

Working to build an external GIS viewer for citizens – In Progress

# Clerks Office

# 2018 Election:

The Clerk's Office is preparing for the 2018 election and is dedicating more staff time to implementing the changes made by the Province to the Municipal Elections Act and the Municipal Act that are in effect.

# Delegation of Authority:

Staff will list the referral from the September 11 Finance and LR Committee meeting for discussion regarding reporting out to Council each time staff or an outside board uses their delegated authority as set out in Revised Schedule "A" as amended to the updated delegation of authority bylaw.

# Refreshment Vehicle:

The Clerk's Office is preparing a Request for Interest for the operation of a refreshment vehicle in the downtown core. Staff are also researching potential locations for a refreshment vehicle.

## Parking:

The Clerk's Office is preparing a comprehensive report on the Parking Action Plan and parking in the downtown in general for the September Infrastructure, Transportation and Safety Sub-committee meeting. The report will provide an update on the action plan and offer recommendations on tiered pricing and parking time limits.

Two 30 minute parking spaces have been installed on Downie Street in front of the RBC. Two of the three 30 minute parking spaces have been installed on Wellington Street. The third space is to be located in the no parking space in front of Blowes.

A wayfinding project is being undertaken in partnership with the BIA Parking Task Force. The purpose is to develop wayfinding signs which will assist individuals navigating the City.

# Business Licencing By-law Review:

The Clerk's Office is continuing to review the City's Business Licencing By-law.

Stratfords of the World Committee February 23, 2017 Page 1 of 3



A meeting of the **Stratfords of the World Committee** was held on the above date at 4:30 p.m. – Kiwanis Community Centre (Conference Rm.), 111 Lakeside Drive, Stratford ON

**Present:** Wayne Whitehorn, June Wells, \*Ken Clarke, Susan Kummer, Joyce Mohr, Joan Ayton, Councillor Tom Clifford, Cambria Ravenhill, Polly Bohdanetzky

Staff Present: Casey Riehl – Recording Secretary

# MINUTES

# 1. CALL TO ORDER

Wayne Whitehorn called the February 23, 2017 meeting to order at 4:30 p.m.

## 2. DISCLOSURE OF PECUNIARY INTEREST None declared.

\*Ken Clarke now present (4:35 p.m.)

# 3. INTRODUCTION OF NEW MEMBERS

Wayne Whitehorn welcomed new member Cambria Ravenhill, as well as previous member Polly Bohdanetzky back to the committee.

# 4. ADOPTION OF THE PREVIOUS MINUTES – September 22, 2016

Motion by Joan Ayton, seconded by June Wells to adopt the minutes dated September 22, 2016 as printed. Carried.

# 5. ELECTION OF 2017 CHAIR & VICE-CHAIR

Staff declared nominations for the 2017 Chair of the Stratfords of the World Advisory Committee Open. Susan Kummer nominated Joan Ayton. Staff asked if there were any further nominations. No further nominations were made.

# Motion by Joyce Mohr, seconded by Ken Clarke to close nominations for the 2017 Stratfords of the World Advisory Committee Chair. Carried.

Joan Ayton indicated that she would allow her nomination to stand.

# Motion by Polly Bohdanetzky, seconded by Susan Kummer to elect Joan Ayton as the 2017 Chair of the Stratfords of the World Advisory Committee. Carried.

Staff declared nominations for the 2017 Vice-Chair of the Stratfords of the World Advisory Committee Open. Wayne Whitehorn nominated Ken Clarke. Staff asked if there were any further nominations. No further nominations were made.

# Motion by Susan Kummer, seconded by June Wells to close nominations for the 2017 Stratfords of the World Advisory Committee Vice-Chair. Carried.

Ken Clarke indicated that he would allow his nomination to stand.

Motion by Wayne Whitehorn, seconded by Councillor Clifford to elect Ken Clarke as the 2017 Vice-Chair of the Stratfords of the World Advisory Committee. Carried.

# 6. BUSINESS ARISING FROM PREVIOUS MINUTES

# (a) 2016 Reunion Update

Wayne Whitehorn distributed a budget breakdown he received from the Stratford Upon Avon committee, outlining all their expenses for the 2016 reunion. This is a helpful tool for this committee to have when planning their future reunion. Staff will inquire with the finance department to see if they have any information on donations, registration fees, etc. from when Stratford, Ontario hosted in 2008. Wayne Whitehorn volunteered to contact the committee chair at the time of the 2008 reunion to see if he still has information. Ken Clarke stated that BBC Canada is covering the theatre performance from Stratford Upon Avon.

# (b) 2018 Reunion – Australia (September 5-11,2018)

Wayne Whitehorn reported that Australia last hosted a reunion in 2000. Stratford, Australia is very small (smaller than Sebringville). No current members of SOTW attended that reunion. They have a website set up with information available about the reunion, history of the village, photographs. <u>www.stratford.org.au</u> Stratford, Australia is 232 Km's east of Melbourne. Joan Ayton reported that she is working on a template for a newsletter to keep all past reunion delegates up to date on the latest information regarding the reunion. Joan Ayton asked committee members to please start thinking about ideas for skits for Australia.

Stratfords of the World Committee February 23, 2017 Page 3 of 3

# (c) Community Logo Update – Susan Kummer/Ken Clarke

Ken Clarke and Susan Kummer updated the committee on the progress being made with the new community logo. The design contest is being launched at Council on February 27, 2017. Submissions are due back in by the end of March. The hope is that the new logo can be unveiled on Canada Day. Mr. Clarke explained that there is also interest from some members of the working group to possibly hold a similar contest for design ideas for gateways at the entrances to Stratford. Once this community logo contest is closed and they see how it worked out, they may consider the gateways.

# 7. NEW BUSINESS

# (a) Letter from Mayor – Wayne Whitehorn

Wayne Whitehorn shared a letter he received from the Mayor thanking the committee for all the work they do organizing the reunion trips, as well as hosting.

# (b) Information Session for Australia Reunion

The committee has decided to hold an information session for the Australia Reunion. Staff will inquire if the KCC is available on October 29, 2017.

8. NEXT MEETING DATE: Thursday, September 21, 2017 – 4:30 p.m. - KCC

# 9. ADJOURNMENT

Motion by Ken Clarke, seconded by Wayne Whitehorn to adjourn the meeting. Carried.

Time: 5:30 p.m.